The ALSA Income Statement

As of March 31, 2023

This format is inclusive of the Home Office and chapters that have unified as of March 31, 2023

03/31/2023 01/31/2024 03/31/2023 03/31/2		Actual Month Ending	Budget Year Ending	Budget FY to Date	Actual Year to Date	Budget Difference	Actual Prior Year to Date	Difference to Prior Year	
Revenue Contributions and Grants 2,365,451 68,380,369 5,309,249 4,394,360 (914,889) 3,170,968 1,223,392 1 Grant Revenue (85,745) 8,118,631 1,205,065 1,917,873 712,808 44,730 1,873,143 2 Miscellaneous Income (1) 1,000 166 50,000 49,834 16,323 33,677 Revenue Share 0		03/31/2023	01/31/2024	03/31/2023	03/31/2023	03/31/2023	03/31/2022	03/31/2022	
Contributions and Grants 2,365,451 68,380,369 5,309,249 4,394,360 (914,889) 3,170,968 1,223,392 1 Grant Revenue (85,745) 8,118,631 1,205,065 1,917,873 712,008 44,730 1,873,143 2 Miscellaneous Income (1) 1,000 166 50,000 0		Unified ALS Actual	Operating Budget	Operating Budget	Unified ALS Actual	Budget Diff	Actual	Summary	
Grant Revenue (85,745) 8,118,631 1,205,065 1,917,873 712,808 44,730 1,873,143 2 Miscellaneous Income (1) 1,000 166 50,000 49,834 16,223 33,677 Revenue Share 0 650,000 0 0 0 0 0 Total REVENUE 2,279,705 77,150,000 6,514,480 6,362,233 (152,247) 3,232,021 3,130,212 Operating Expenses Salares and Benefits 5,463,734 46,834,672 7,173,314 7,175,767 (2,474) 3,162,413 4,013,373 3 Grants 660,554 23,499,293 3,696,999 1,055,151 2,641,848 1,117,976 (62,825) 4 Adverting & Promotion 19,023 918,369 120,996 92,029 28,966 15,755 76,234 Office Expenses 153,728 2,866,387 449,598 532,675 (83,077) 571,899 (39,224) Information Technology 445,688 2,274,900 335,651 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>									
Miscellaneous Income Revenue Share (1) 1,000 166 50,000 49,834 16,323 33,677 O 0 <td></td> <td>, ,</td> <td></td> <td></td> <td></td> <td>· · · /</td> <td></td> <td></td> <td></td>		, ,				· · · /			
Revenue Share 0 650,000 0		(, ,	, ,			,	,	, ,	2
Total REVENUE 2,279,705 77,150,000 6,514,480 6,362,233 (152,247) 3,232,021 3,130,212 Operating Expenses Salaries and Benefits Grants 5,463,734 46,834,672 7,173,314 7,175,787 (2,474) 3,162,413 4,013,373 3 Operating Expenses 5 660,554 23,499,293 3,696,999 1,055,151 2,641,848 1,117,976 (62,825) 4 Professional Services (Not Technology Related) 970,964 10,762,197 1,883,739 1,382,423 501,317 796,439 585,984 5 Office Expenses 153,728 2,866,387 449,598 532,675 (83,077) 571,899 (93,224) Orderation Technology 457,132 6,978,375 1,243,955 896,182 327,701 6 Conferences, Conventions, Meetings and Events 171,968 2,274,907 36,871 177,705 19,165 11,145 6,660 Bank & Credit Card Fees 3,5984 550,000 79,816 63,742 16,074 30,183 33,560 Other Ex			,		,	,		33,677	
Operating Expenses Salaries and Benefits 5,463,734 46,834,672 7,173,314 7,175,787 (2,474) 3,162,413 4,013,373 3 Grants 660,554 23,499,293 3,696,999 1,055,151 2,641,848 1,117,976 (62,825) 4 Professional Services (Not Technology Related) 970,964 10,762,197 1,882,423 501,317 796,439 588,984 5 Office Expenses 153,728 2,856,387 449,598 532,675 (83,077) 571,899 (39,224) Information Technology 457,132 6,978,375 1,243,955 896,182 347,774 638,481 257,701 6 Occupancy Costs 171,968 2,024,544 328,866 15,795 166,678 168,973 7 Travel 145,658 2,274,900 335,051 317,905 17,146 153,751 164,153 8 Conferences, Conventions, Meetings and Events 1,750,016 2,590,959 376,316 435,961 (59,644) 143,238 29,724 8				-		ů	-		
Salaries and Benefits 5,463,734 46,834,672 7,173,314 7,175,787 (2,474) 3,162,413 4,013,373 3 Grants 660,554 23,499,293 3,696,999 1,055,151 2,641,848 1,117,976 (62,825) 4 Professional Services (Not Technology Related) 970,964 10,762,197 1,883,739 1,382,243 501,317 796,439 585,984 5 Advertising & Promotion 19,023 918,369 120,996 92,029 28,966 15,795 76,234 Office Expenses 153,728 2,886,387 449,598 532,675 (83,077) 571,899 (39,224) Information Technology 457,132 6,978,375 1,243,955 896,182 347,774 638,481 257,701 6 Occupancy Costs 171,968 2,024,544 328,866 329,651 (785) 160,678 168,973 7 Travel 145,658 2,274,900 335,051 317,905 17,146 153,751 164,132,38 29,24,724 8	Total REVENUE	2,279,705	77,150,000	6,514,480	6,362,233	(152,247)	3,232,021	3,130,212	
Grants 660,554 22,499,293 3,696,999 1,055,151 2,641,848 1,117,976 (62,225) 4 Professional Services (Not Technology Related) 970,964 10,762,197 1,882,739 1,382,423 501,317 796,439 585,984 5 Advertising & Promotion 19,023 918,369 120,996 92,029 28,966 15,795 76,234 Office Expenses 153,728 2,856,387 1,443,955 896,182 347,774 638,481 257,701 6 Occupancy Costs 171,968 2,024,544 328,866 329,651 (785) 160,678 168,973 7 Travel 145,568 2,274,900 335,051 317,905 17,145 163,732 164,153 8 Conferences, Conventions, Meetings and Events 275,016 2,590,959 376,316 435,961 (59,644) 143,238 292,724 8 Bank & Credit Card Fees 3,750 21,907 36,871 17,705 19,165 11,145 6,560 Other Expenses	Operating Expenses								
Professional Services (Not Technology Related) 970,964 10,762,197 1,883,739 1,382,423 501,317 799,439 585,994 5 Advertising & Promotion 19,023 918,369 120,996 92,029 28,966 15,795 76,234 Office Expenses 153,728 2,856,387 449,598 532,675 (83,077) 571,899 (39,224) Information Technology 457,112 6,978,375 1,243,955 896,182 347,774 638,481 257,701 6 Occupancy Costs 171,968 2,024,544 328,866 329,651 (785) 160,678 168,973 7 Travel 145,658 2,274,900 335,051 317,905 17,146 153,751 164,153 8 Conferences, Conventions, Meetings and Events 175,05 221,907 36,871 17,705 19,165 11,145 6,560 Bank & Credit Card Fees 35,984 550,000 79,816 63,742 16,074 30,183 33,560 Other Expenses 29,049 58	Salaries and Benefits	5,463,734	46,834,672	7,173,314	7,175,787	(2,474)	3,162,413	4,013,373	3
Advertising & Promotion 19,023 918,369 120,996 92,029 28,966 15,795 76,234 Office Expenses 153,728 2,856,387 449,598 532,675 (83,077) 571,899 (39,224) Information Technology 457,132 6,978,375 1,243,955 896,182 347,774 638,481 257,701 6 Occupancy Costs 171,968 2,024,544 328,866 329,651 (785) 160,678 168,973 7 Travel 145,658 2,274,900 335,051 317,905 17,146 153,751 164,153 8 Conferences, Conventions, Meetings and Events 275,016 2,590,959 376,316 435,961 (59,644) 143,238 292,724 8 Bank & Credit Card Fees 3,750 221,907 36,871 17,705 19,165 11,145 6,560 Depreciation and amortization 170,222 1,151,399 334,400 327,380 7,020 298,343 29,038 Total Net Operating Expenses 13,148 0 0 27,200 (27,199) 0 27,199 <td< td=""><td>Grants</td><td>660,554</td><td>23,499,293</td><td>3,696,999</td><td>1,055,151</td><td>2,641,848</td><td>1,117,976</td><td>(62,825)</td><td>4</td></td<>	Grants	660,554	23,499,293	3,696,999	1,055,151	2,641,848	1,117,976	(62,825)	4
Office Expenses 153,728 2,856,387 449,598 532,675 (83,077) 571,899 (39,224) Information Technology 457,132 6,978,375 1,243,955 896,182 347,774 638,481 257,701 6 Occupancy Costs 171,968 2,024,544 328,866 329,651 (785) 160,678 168,973 7 Travel 145,658 2,274,900 335,051 317,905 17,146 153,751 164,153 8 Conferences, Conventions, Meetings and Events 275,016 2,590,959 376,316 435,961 (59,644) 143,238 292,724 8 Insurance 3,750 221,907 36,871 17,705 19,165 11,145 6,560 Bank & Credit Card Fees 35,984 550,000 79,816 63,742 16,074 30,183 33,560 Other Expenses 170,222 1,151,399 334,400 327,380 7,020 298,343 29,038 Total Operating Expense (6,277,077) (24,098,142) (9,62	Professional Services (Not Technology Related)	970,964	10,762,197	1,883,739	1,382,423	501,317	796,439	585,984	5
Information Technology 457,132 6,978,375 1,243,955 896,182 347,774 638,481 257,701 6 Occupancy Costs 171,968 2,024,544 328,866 329,651 (785) 160,678 168,973 7 Travel 145,658 2,274,900 335,051 317,905 17,146 153,751 164,153 8 Conferences, Conventions, Meetings and Events 275,016 2,590,959 376,316 435,961 (59,644) 143,238 292,724 8 Insurance 3,750 221,907 36,871 17,705 19,165 11,145 6,560 Bank & Credit Card Fees 35,984 550,000 79,816 63,742 16,074 30,183 33,560 Other Expenses 29,049 585,141 77,760 61,675 16,085 64,011 (2,337) Total Operating Expenses 8,556,782 101,248,142 16,137,681 12,688,266 3,449,414 7,164,352 5,523,913 Total Operating Expense 13,148 0 0<	Advertising & Promotion	19,023	918,369	120,996	92,029	28,966	15,795	76,234	
Occupancy Costs 171,968 2,024,544 328,866 329,651 (785) 160,678 168,973 7 Travel 145,658 2,274,900 335,051 317,905 17,146 153,751 164,153 8 Conferences, Conventions, Meetings and Events 275,016 2,590,959 376,316 435,961 (59,644) 143,238 292,724 8 Insurance 37,750 221,907 36,871 17,705 19,165 11,145 6,660 Bank & Credit Card Fees 35,984 550,000 79,816 63,742 16,074 30,183 33,560 Other Expenses 29,049 585,141 77,760 61,675 16,085 64,011 (2,337) Depreciation and amortization 170,222 1,151,399 334,400 327,380 7,020 298,343 29,038 Total Operating Expenses 8,556,782 101,248,142 16,137,681 12,688,266 3,449,414 7,164,352 5,523,913 Solito Interest Expense Non Operating Revenue 0 0 </td <td>Office Expenses</td> <td>153,728</td> <td>2,856,387</td> <td>449,598</td> <td>532,675</td> <td>(83,077)</td> <td>571,899</td> <td>(39,224)</td> <td></td>	Office Expenses	153,728	2,856,387	449,598	532,675	(83,077)	571,899	(39,224)	
Travel 145,658 2,274,900 335,051 317,905 17,146 153,751 164,153 8 Conferences, Conventions, Meetings and Events 275,016 2,590,959 376,316 435,961 (59,644) 143,238 292,724 8 Insurance 3,750 221,907 36,871 17,705 19,165 11,145 6,560 Bank & Credit Card Fees 35,984 550,000 79,816 63,742 16,074 30,183 33,560 Other Expenses 35,984 550,000 79,816 63,742 16,074 30,183 33,560 Depreciation and amortization 170,222 1,151,399 334,400 327,380 7,020 298,343 290,333 29,033 29,033 3,297,167 (3,932,331) (2,393,702) Interest Expense 552,782 101,248,142 16,137,681 12,688,266 3,449,414 7,164,352 5,55,39,133 29,033 3,297,167 (3,932,331) (2,393,702) Interest Expense 13,148 0 0 27,200 (27,199) 0 27,199 0 27,199 0 27,199 0 27,199	Information Technology	457,132	6,978,375	1,243,955	896,182	347,774	638,481	257,701	6
Conferences, Conventions, Meetings and Events275,0162,590,959376,316435,961(59,644)143,238292,7248Insurance3,750221,90736,87117,70519,16511,1456,560Bank & Credit Card Fees35,984550,00079,81663,74216,07430,18333,560Other Expenses29,049585,14177,76061,67516,08564,011(2,337)Depreciation and amortization170,2221,151,399334,400327,3807,020298,34329,038Total Operating Expenses8,556,782101,248,14216,137,68112,688,2663,449,4147,164,3525,523,913Total Net Operating Gain/(Loss)(6,277,077)(24,098,142)(9,623,201)(6,326,033)3,297,167(3,932,331)(2,393,702)Interest Expense13,1480027,200(27,199)027,199Sol Interest Expense13,1480027,200(27,199)027,199Non-Operating Revenue128,3504,125,000365,000201,428(163,573)24,102177,327Investment Income1,250,7001,005,300167,55093,616(73,934)(1,669,274)1,762,8899Total Non-Operating Revenue1,379,0505,130,300532,550295,044(237,507)(1,645,172)1,940,216	Occupancy Costs	171,968	2,024,544	328,866	329,651	(785)	160,678	168,973	7
Insurance 3,750 221,907 36,871 17,705 19,165 11,145 6,560 Bank & Credit Card Fees 35,984 550,000 79,816 63,742 16,074 30,183 33,560 Other Expenses 29,049 585,141 77,760 61,675 16,085 64,011 (2,337) Depreciation and amortization 170,222 1,151,399 334,400 327,380 7,020 298,343 29,038 Total Operating Expenses 8,556,782 101,248,142 16,137,681 12,688,266 3,449,414 7,164,352 5,523,913 Interest Expense (6,277,077) (24,098,142) (9,623,201) (6,326,033) 3,297,167 (3,932,331) (2,393,702) Interest Expense 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 1,250,700 1,005,300 365,000 201,428 (163,573) 24,102 177,327 Investment Income 1,250,700 1,005,300 167,5	Travel	145,658	2,274,900	335,051	317,905	17,146	153,751	164,153	8
Bank & Credit Card Fees 35,984 550,000 79,816 63,742 16,074 30,183 33,560 Other Expenses 29,049 585,141 77,760 61,675 16,085 64,011 (2,337) Depreciation and amortization 170,222 1,151,399 334,400 327,380 7,020 298,343 29,038 Total Operating Expenses 8,556,782 101,248,142 16,137,681 12,688,266 3,449,414 7,164,352 5,523,913 Total Net Operating Gain/(Loss) (6,277,077) (24,098,142) (9,623,201) (6,326,033) 3,297,167 (3,932,331) (2,393,702) Interest Expense 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 128,350 4,125,000 365,000 201,428 (163,573) 24,102 177,327 Investment Income 1,250,700 1,005,300 167,550 93,616 (73,934)	Conferences, Conventions, Meetings and Events	275,016	2,590,959	376,316	435,961	(59,644)	143,238	292,724	8
Other Expenses 29,049 585,141 77,760 61,675 16,085 64,011 (2,337) Depreciation and amortization 170,222 1,151,399 334,400 327,380 7,020 298,343 29,038 Total Operating Expenses 8,556,782 101,248,142 16,137,681 12,688,266 3,449,414 7,164,352 5,523,913 Total Net Operating Gain/(Loss) (6,277,077) (24,098,142) (9,623,201) (6,326,033) 3,297,167 (3,932,331) (2,393,702) Interest Expense 591100 - Interest Expense - Non Mortgage Loans 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 128,350 4,125,000 365,000 201,428 (163,573) 24,102 177,327 Investment Income 1,250,700 1,005,300 167,550 93,616 (73,934) (1,669,274) 1,762,889 9 Total Non-Operating Revenue 1,379,050	Insurance	3,750	221,907	36,871	17,705	19,165	11,145	6,560	
Depreciation and amortization 170,222 1,151,399 334,400 327,380 7,020 298,343 29,038 Total Operating Expenses 8,556,782 101,248,142 16,137,681 12,688,266 3,449,414 7,164,352 5,523,913 Total Net Operating Gain/(Loss) (6,277,077) (24,098,142) (9,623,201) (6,326,033) 3,297,167 (3,932,331) (2,393,702) Interest Expense 591100 - Interest Expense - Non Mortgage Loans 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 128,350 4,125,000 365,000 201,428 (163,573) 24,102 177,327 Investment Income 1,250,700 1,005,300 167,550 93,616 (73,934) (1,669,274) 1,762,889 9 Total Non-Operating Revenue 1,379,050 5,130,300 532,550 295,044 (237,507) (1,645,172) 1,940,216	Bank & Credit Card Fees	35,984	550,000	79,816	63,742	16,074	30,183	33,560	
Total Operating Expenses 8,556,782 101,248,142 16,137,681 12,688,266 3,449,414 7,164,352 5,523,913 Total Net Operating Gain/(Loss) (6,277,077) (24,098,142) (9,623,201) (6,326,033) 3,297,167 (3,932,331) (2,393,702) Interest Expense 591100 - Interest Expense - Non Mortgage Loans 13,148 0 0 27,200 (27,199) 0 27,199 Total Interest Expense 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 128,350 4,125,000 365,000 201,428 (163,573) 24,102 177,327 Investment Income 1,250,700 1,005,300 167,550 93,616 (73,934) (1,669,274) 1,762,889 9 Total Non-Operating Revenue 1,379,050 5,130,300 532,550 295,044 (237,507) (1,645,172) 1,940,216	Other Expenses	29,049	585,141	77,760	61,675	16,085	64,011	(2,337)	
Total Net Operating Gain/(Loss) (6,277,077) (24,098,142) (9,623,201) (6,326,033) 3,297,167 (3,932,331) (2,393,702) Interest Expense 591100 - Interest Expense - Non Mortgage Loans 13,148 0 0 27,200 (27,199) 0 27,199 Total Interest Expense 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 128,350 4,125,000 365,000 201,428 (163,573) 24,102 177,327 Investment Income 1,250,700 1,005,300 167,550 93,616 (73,934) (1,669,274) 1,762,889 9 Total Non-Operating Revenue 1,379,050 5,130,300 532,550 295,044 (237,507) (1,645,172) 1,940,216	Depreciation and amortization	170,222	1,151,399	334,400	327,380	7,020	298,343	29,038	
Interest Expense 13,148 0 0 27,200 (27,199) 0 27,199 Total Interest Expense 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 128,350 4,125,000 365,000 201,428 (163,573) 24,102 177,327 Investment Income 1,250,700 1,005,300 167,550 93,616 (73,934) (1,669,274) 1,762,889 9 Total Non-Operating Revenue 1,379,050 5,130,300 532,550 295,044 (237,507) (1,645,172) 1,940,216	Total Operating Expenses	8,556,782	101,248,142	16,137,681	12,688,266	3,449,414	7,164,352	5,523,913	
591100 - Interest Expense - Non Mortgage Loans 13,148 0 0 27,200 (27,199) 0 27,199 Total Interest Expense 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue 128,350 4,125,000 365,000 201,428 (163,573) 24,102 177,327 Investment Income 1,250,700 1,005,300 167,550 93,616 (73,934) (1,669,274) 1,762,889 9 Total Non-Operating Revenue 1,379,050 5,130,300 532,550 295,044 (237,507) (1,645,172) 1,940,216	Total Net Operating Gain/(Loss)	(6,277,077)	(24,098,142)	(9,623,201)	(6,326,033)	3,297,167	(3,932,331)	(2,393,702)	
Total Interest Expense 13,148 0 0 27,200 (27,199) 0 27,199 Non-Operating Revenue Bequests and other planned gifts 128,350 4,125,000 365,000 201,428 (163,573) 24,102 177,327 Investment Income 1,250,700 1,005,300 167,550 93,616 (73,934) (1,669,274) 1,762,889 9 Total Non-Operating Revenue 1,379,050 5,130,300 532,550 295,044 (237,507) (1,645,172) 1,940,216	Interest Expense								
Non-Operating Revenue 128,350 4,125,000 365,000 201,428 (163,573) 24,102 177,327 Investment Income 1,250,700 1,005,300 167,550 93,616 (73,934) (1,669,274) 1,762,889 9 Total Non-Operating Revenue 1,379,050 5,130,300 532,550 295,044 (237,507) (1,645,172) 1,940,216	591100 - Interest Expense - Non Mortgage Loans			0		(27,199)	0	27,199	
Bequests and other planned gifts 128,350 4,125,000 365,000 201,428 (163,573) 24,102 177,327 Investment Income 1,250,700 1,005,300 167,550 93,616 (73,934) (1,669,274) 1,762,889 9 Total Non-Operating Revenue 1,379,050 5,130,300 532,550 295,044 (237,507) (1,645,172) 1,940,216	Total Interest Expense	13,148	0	0	27,200	(27,199)	0	27,199	
Investment Income 1,250,700 1,005,300 167,550 93,616 (73,934) (1,669,274) 1,762,889 9 Total Non-Operating Revenue 1,379,050 5,130,300 532,550 295,044 (237,507) (1,645,172) 1,940,216									
Total Non-Operating Revenue 1,379,050 5,130,300 532,550 295,044 (237,507) (1,645,172) 1,940,216	Bequests and other planned gifts	128,350	4,125,000	365,000	201,428	(163,573)	24,102	177,327	
	Investment Income	1,250,700	1,005,300	167,550	93,616	(73,934)	(1,669,274)	1,762,889	9
Total Change in Net Assets (4,911,175) (18,967,842) (9,090,651) (6,058,190) 3,032,461 (5,577,503) (480,686)		1,379,050	5,130,300	532,550	295,044	(237,507)	(1,645,172)	1,940,216	
	Total Change in Net Assets	(4,911,175)	(18,967,842)	(9,090,651)	(6,058,190)	3,032,461	(5,577,503)	(480,686)	