

## Discovery Camps, Inc.

	2023 Budget
<b>REVENUE</b>	
Donations	663,500.00
Investment Gain/Decline	14,800.00
<b>Total Revenue</b>	<b>\$ 678,300.00</b>
<b>GROSS PROFIT</b>	<b>\$ 678,300.00</b>

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### EXPENDITURES

Annual Luncheon	20,000.00
ARCH	10,000.00
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CAMP BRAVE HEARTS	132,000.00
CAMP COMMON GROUND	1,000.00
CAMP DISCOVERY	
Background Checks	2,000.00
Camp Facility Rental	95,000.00
Camp Music	3,000.00
Camp Security	7,500.00
Camp Transportation Expense	5,000.00
Carnival	5,000.00
Gas & Oil	1,000.00
Medical Personnel	2,000.00
Participant Gear	8,000.00
Payroll Expenses	
Bonuses	12,420.00
Executive Director Salary	110,000.00
Payroll Taxes	21,116.00
Program Director Salary	48,400.00
<b>Total Payroll Expenses</b>	<b>191,936.00</b>
Program Expenses	20,000.00
Supplies	3,000.00
Volunteer Appreciation	3,000.00
<b>Total CAMP DISCOVERY</b>	<b>346,436.00</b>
CAMP FIREFLY	19,000.00
CHRISTMAS PARTY	8,000.00
FAMILY CAMP	34,000.00
GENERAL & ADMIN EXPENSES	
Association Membership Dues	2,000.00
Computer/Internet/Telephone Expense	
Computer Equipment	1,500.00
CRM Software	5,000.00
Website	2,000.00
<b>Total Computer/Internet/Telephone Expense</b>	<b>8,500.00</b>
Director Expense	13,000.00
Donor Appreciation	500.00
Insurance Expense	7,000.00
Miscellaneous Expenses	7,500.00
Office Expenses	1,000.00
Office Supplies	1,000.00
Postage	1,000.00
Printing and Copier Costs	3,000.00
Professional Fees	
Accounting Services	10,000.00
Administrative	97,000.00
Facilitation Services	3,000.00
Graphic Design	2,000.00
<b>Total Professional Fees</b>	<b>112,000.00</b>
Rent Expense	24,000.00
Special Donation	3,000.00
Storage Rent	8,000.00
<b>Total GENERAL &amp; ADMIN EXPENSES</b>	<b>191,500.00</b>
WISHES GRANTED	5,000.00
<b>Total Expenditures</b>	<b>771,936.00</b>
<b>NET OPERATING REVENUE</b>	<b>\$ -93,636.00</b>
<b>NET REVENUE</b>	<b>\$ -93,636.00</b>