

**NHS of San Antonio, Inc.**  
**FY19 Budget Detail**

| REVENUES                                                | FY19 Budget    |
|---------------------------------------------------------|----------------|
| <b>Home Ownership Center &amp; Servicing</b>            |                |
| 41210 · Class Fee - Pre-Purchase                        | 4,000          |
| 41235 · e-Home America                                  | 6,000          |
| 41240 · Loan Fees                                       | 38,400         |
| 41510 · Loan Interest                                   | 213,077        |
| 41520 · Servicing Fees                                  | 17,500         |
| <b>Total Home Ownership Center &amp; Servicing</b>      | <b>278,977</b> |
| <b>Construction &amp; Real Estate Development</b>       |                |
| 42300 · Acquisition Rehab                               | 90,000         |
| 43580 · Single Family Development                       | 111,000        |
| <b>Total Construction &amp; Real Estate Development</b> | <b>201,000</b> |
| <b>Grants &amp; Contributions</b>                       |                |
| 45051 · Government Grants                               | 40,000         |
| 45052 · Foundations & Corporations                      | 40,000         |
| <b>Total Grants &amp; Contributions</b>                 | <b>80,000</b>  |
| <b>TOTAL REVENUE</b>                                    | <b>559,977</b> |
| <b>EXPENSES</b>                                         |                |
| <b>60000 · Personnel</b>                                |                |
| 66100 · Salaries & Wages                                | 278,316        |
| 66200 · Payroll Taxes                                   | 23,657         |
| 66400 · Health Insurance                                | 42,939         |
| 66500 · 401k                                            | 12,383         |
| 66900 · Payroll Servicing Fees                          | 1,000          |
| <b>Total 60000 · Personnel</b>                          | <b>358,294</b> |
| <b>61000 · Materials &amp; Supplies</b>                 |                |
| 61300 · Class Supplies                                  | 2,100          |
| 61500 · Closing Docs & Flood Certs                      | 1,800          |
| 61900 · Credit Pulls                                    | 1,200          |
| <b>Total 61000 · Materials &amp; Supplies</b>           | <b>5,100</b>   |
| <b>62000 · Contractual Services</b>                     |                |
| 62110 · Accounting Fees                                 | 17,000         |
| 62140 · Legal Fees                                      | 12,000         |

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|                                                |                |
|------------------------------------------------|----------------|
| 62160 · IT Support                             | 15,000         |
| 62175 · Consultant Services                    | 18,000         |
| 62600 · Other Contract Services                | 9,000          |
| <b>Total 62000 · Contractual Services</b>      | <b>71,000</b>  |
| <br>                                           |                |
| <b>65000 · General Operating Expense</b>       |                |
| 65010 · Dues & Subscriptions                   | 1,100          |
| 65015 · Licenses & Permits                     | 950            |
| <br>                                           |                |
| 65020 · Postage & Courier Services             | 5,400          |
| <br>                                           |                |
| 65030 · Printing and Copying                   | 600            |
| 65035 · Equipment & Software                   | 7,800          |
| 65040 · Supplies                               | 4,200          |
| 65045 · Recruitment                            | 450            |
| 65050 · Telephone, Telecommunications          | 14,400         |
| 65055 · Advertising                            | -              |
| 65060 · Insurance                              | 21,500         |
| 65065 · Fundraising Supplies                   | 600            |
| 65070 · Finance Charges & Interest             | 5,200          |
| 65080 · Bank Fees & Charges                    | 600            |
| 65085 · Staff Development                      | 2,000          |
| <br>                                           |                |
| 65086 · Travel                                 | 3,600          |
| 65087 · Meeting/Conference expense             | 3,600          |
| <br>                                           |                |
| 65090 · Staff & Board Appreciation             | 2,300          |
| 65150 · Repairs & Maintenance                  | 1,800          |
| 65200 · Utilities                              | 8,200          |
| 65300 · Equip Rental and Maintenance           | 6,000          |
| 65500 · Real Estate Maintenance                | 9,000          |
| <br>                                           |                |
| 65600 · Property Taxes                         | 25,000         |
| <b>Total 65000 · General Operating Expense</b> | <b>124,300</b> |
| <br>                                           |                |
| <b>TOTAL EXPENSES</b>                          | <b>558,694</b> |
| <br>                                           |                |
| <b>NET REVENUE</b>                             | <b>1,283</b>   |