

Junior League of San Antonio, Inc.

BUDGET VS. ACTUALS: 2019-2020 LEAGUE ROLL UP

June 2019 - May 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
42100 Membership Dues				
42110 Membership Dues	1,860.00	83,550.00	-81,690.00	2.23 %
42120 Membership Dues-Bldg Fees	430.00	19,500.00	-19,070.00	2.21 %
42122 Membership-Fundraising Support	540.00	19,800.00	-19,260.00	2.73 %
42125 Membership-New Mbr/Admit Fee	350.00	2,700.00	-2,350.00	12.96 %
42130 Membership Fees				
42135 Membership Fee- T-Shirt		900.00	-900.00	
Total 42130 Membership Fees		900.00	-900.00	
42140 Member Fines and Assessments	925.00	5,000.00	-4,075.00	18.50 %
Total 42100 Membership Dues	4,105.00	131,450.00	-127,345.00	3.12 %
43300 Grants				
43310 Corp. & Bus. Grants		5,000.00	-5,000.00	
Total 43300 Grants		5,000.00	-5,000.00	
43400 Community Support				
43410 Corp. & Bus. Contributions		5,000.00	-5,000.00	
43415 Corp. & Bus Sponsorship		67,000.00	-67,000.00	
43440 Annual Fund Campaign	513.00	40,000.00	-39,487.00	1.28 %
43450 Individuals	31.00	3,500.00	-3,469.00	0.89 %
Total 43400 Community Support	544.00	115,500.00	-114,956.00	0.47 %
44100 Membership Engagement Programs				
44120 Ticket Sales - Membership Event				
44125 Social Events	65.50		65.50	
Total 44120 Ticket Sales - Membership Event	65.50		65.50	
Total 44100 Membership Engagement Programs	65.50		65.50	
45100 Investment Income				
45120 Interest-Dividends (Investment)		105,000.00	-105,000.00	
Total 45100 Investment Income		105,000.00	-105,000.00	
46000 Fundraising Events				
46210 Ticket Sales-F/R				
462111 Gen. Admission - Special Events	560.00	200,000.00	-199,440.00	0.28 %
Total 46210 Ticket Sales-F/R	560.00	200,000.00	-199,440.00	0.28 %
46240 Auction-F/R				
462404 Unstoppable Luncheon Raffle		20,000.00	-20,000.00	
Total 46240 Auction-F/R		20,000.00	-20,000.00	
46270 Other Income-F/R		15,000.00	-15,000.00	
46700 Cost of Direct Benefits-F/R				
46710 Catering/Meals-F/R	110.00		110.00	
46730 Facilities and Equipment-F/R				

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
467302 Equipment Rental -F/R		1,500.00	-1,500.00	
Total 46730 Facilities and Equipment-F/R		1,500.00	-1,500.00	
Total 46700 Cost of Direct Benefits-F/R	110.00	1,500.00	-1,390.00	7.33 %
Total 46000 Fundraising Events	670.00	236,500.00	-235,830.00	0.28 %
47100 Sales of Inventory				
47120 Inventory Sales - Merchandise	320.00	6,000.00	-5,680.00	5.33 %
Total 47100 Sales of Inventory	320.00	6,000.00	-5,680.00	5.33 %
47500 Miscellaneous Fundraising Event				
47510 Fundraiser Revenues				
475101 5K Registration		18,000.00	-18,000.00	
475102 10K Registrations		8,050.00	-8,050.00	
475103 Race from Pillow		875.00	-875.00	
475104 Kids Race		600.00	-600.00	
475106 Wrist Band Sales		1,500.00	-1,500.00	
475107 Fall Festival Ticket Sales		5,000.00	-5,000.00	
475108 Fall Festival Vendors		10,000.00	-10,000.00	
475109 Misc. Revenue		3,500.00	-3,500.00	
Total 47510 Fundraiser Revenues		47,525.00	-47,525.00	
Total 47500 Miscellaneous Fundraising Event		47,525.00	-47,525.00	
Total Income	\$5,704.50	\$646,975.00	\$ -641,270.50	0.88 %
GROSS PROFIT	\$5,704.50	\$646,975.00	\$ -641,270.50	0.88 %
Expenses				
40000 Bank Card Charges		6,845.00	-6,845.00	
471201 Cost of Merchandise		1,500.00	-1,500.00	
60000 JLSA Community Support				
60100 JLSA Awards and Grants		8,000.00	-8,000.00	
60120 JLSA Annual Grant Program		19,000.00	-19,000.00	
Total 60100 JLSA Awards and Grants		27,000.00	-27,000.00	
60200 SA Works				
602101 Done-In-A-Day Grants		2,000.00	-2,000.00	
602103 DIAD Program Materials and Sup.		100.00	-100.00	
Total 60200 SA Works		2,100.00	-2,100.00	
60300 Annual Community Projects				
60320 Meals and Refreshments		6,950.00	-6,950.00	
60330 Program Materials and Supplies		9,825.00	-9,825.00	
Total 60300 Annual Community Projects		16,775.00	-16,775.00	
Total 60000 JLSA Community Support		45,875.00	-45,875.00	
61000 Salaries & Related Expenses				
61100 Gross Wages				
61110 Officers & Directors Salaries		69,000.00	-69,000.00	
61120 Salaries Employees		90,000.00	-90,000.00	
61140 Bonus		4,500.00	-4,500.00	
Total 61100 Gross Wages		163,500.00	-163,500.00	
61300 Insurance				

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
61330 Insurance-Health & RX	2,758.62	25,000.00	-22,241.38	11.03 %
61340 Workers Comp Insurance	594.00	650.00	-56.00	91.38 %
Total 61300 Insurance	3,352.62	25,650.00	-22,297.38	13.07 %
61400 Payroll Taxes				
61410 Medicare		2,200.00	-2,200.00	
61420 Social Security		9,000.00	-9,000.00	
61430 Unemployment Tax		2,200.00	-2,200.00	
Total 61400 Payroll Taxes		13,400.00	-13,400.00	
Total 61000 Salaries & Related Expenses	3,352.62	202,550.00	-199,197.38	1.66 %
62000 Professional Fees				
62020 Accounting Fees		38,000.00	-38,000.00	
62070 Public Relations	1,400.00	16,800.00	-15,400.00	8.33 %
Total 62000 Professional Fees	1,400.00	54,800.00	-53,400.00	2.55 %
62300 Fundraiser Expenses				
62301 Race Management		3,500.00	-3,500.00	
62302 Road Closures		900.00	-900.00	
62303 Police Staffing		4,400.00	-4,400.00	
62304 Awards		2,500.00	-2,500.00	
Total 62300 Fundraiser Expenses		11,300.00	-11,300.00	
62305 T-Shirts		5,400.00	-5,400.00	
62450 Catering Expense		31,650.00	-31,650.00	
62500 Advertising Expenses				
62530 Advertising / Media		13,500.00	-13,500.00	
62540 Advertising / Production		4,000.00	-4,000.00	
Total 62500 Advertising Expenses		17,500.00	-17,500.00	
63000 Office and Program Expenses				
63020 Bank Fees		200.00	-200.00	
63030 Bank Safety Box Fee		95.00	-95.00	
63050 Copying	207.95	3,700.00	-3,492.05	5.62 %
63060 Licenses & Permits		75.00	-75.00	
63080 Postage, Mailing Service		2,825.00	-2,825.00	
63090 Printing		2,200.00	-2,200.00	
630902 Scrawls		4,500.00	-4,500.00	
630903 Annual Report		600.00	-600.00	
630904 League Brochure		600.00	-600.00	
630905 Invitations		1,400.00	-1,400.00	
Total 63090 Printing		9,300.00	-9,300.00	
63100 Supplies		4,240.00	-4,240.00	
63110 Telephone, Telecommunications	63.37	4,210.00	-4,146.63	1.51 %
Total 63000 Office and Program Expenses	271.32	24,645.00	-24,373.68	1.10 %
63300 Information Technology				
63310 JLSA Website				
63320 Hosting	4,460.40	5,285.00	-824.60	84.40 %
Total 63310 JLSA Website	4,460.40	5,285.00	-824.60	84.40 %
63370 IT Services	165.00	2,000.00	-1,835.00	8.25 %
63380 Hardware, Software, and Other	24.46	3,350.00	-3,325.54	0.73 %
Total 63300 Information Technology	4,649.86	10,635.00	-5,985.14	43.72 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
64000 Occupancy - Facilities & Equip				
64020 Equip Rental and Maintenance	257.85	1,100.00	-842.15	23.44 %
64040 Property Insurance	5,599.75	23,340.00	-17,740.25	23.99 %
64050 Security		500.00	-500.00	
64070 Utilities		3,800.00	-3,800.00	
64080 Rental Expense - Storage Unit		2,400.00	-2,400.00	
Total 64000 Occupancy - Facilities & Equip	5,857.60	31,140.00	-25,282.40	18.81 %
64500 JLSA Travel and Meetings				
64520 Travel-Air/Transportation		2,000.00	-2,000.00	
64530 Travel related meals		1,050.00	-1,050.00	
64540 Lodging		4,480.00	-4,480.00	
64560 Parking and Ground Transport		125.00	-125.00	
64570 Staff Travel				
64574 Staff mileage		540.00	-540.00	
64575 Staff Parking & Transportation		50.00	-50.00	
64578 Staff meals		830.00	-830.00	
Total 64570 Staff Travel		1,420.00	-1,420.00	
Total 64500 JLSA Travel and Meetings		9,075.00	-9,075.00	
64600 Conferences, Conv. and Meetings				
64610 Program Training Expense		3,500.00	-3,500.00	
64620 Registration Fees - AJLI		5,900.00	-5,900.00	
64630 Speaker and Facilitator Fees		10,500.00	-10,500.00	
64640 Staff Development		300.00	-300.00	
64650 Memberships and Dues		1,250.00	-1,250.00	
64660 Meals and Refreshments		9,450.00	-9,450.00	
64662 Donor Reception Expenses		500.00	-500.00	
64663 LeaderBoard Expenses		3,000.00	-3,000.00	
64670 Program Materials & Supplies		6,800.00	-6,800.00	
64680 Entertainment		40,000.00	-40,000.00	
64690 Venue Rental		3,000.00	-3,000.00	
Total 64600 Conferences, Conv. and Meetings		84,200.00	-84,200.00	
64900 Insurance	1,135.00	1,300.00	-165.00	87.31 %
65000 Other Expenses				
65015 Member Recognition		2,500.00	-2,500.00	
65020 Honorariums		1,100.00	-1,100.00	
Total 65000 Other Expenses		3,600.00	-3,600.00	
65500 Fundraising Event Expenses				
65510 Rent, Parking & Other Occupancy		9,090.00	-9,090.00	
65520 Decorations		2,500.00	-2,500.00	
65530 Staging		2,700.00	-2,700.00	
65540 Signage		1,000.00	-1,000.00	
65550 Equipment Rental		1,325.00	-1,325.00	
Total 65500 Fundraising Event Expenses		16,615.00	-16,615.00	
66500 Entertainment-Programs		500.00	-500.00	
66700 Less Rental Expenses	7,284.50	87,842.49	-80,557.99	8.29 %
Total Expenses	\$23,950.90	\$646,972.49	\$ -623,021.59	3.70 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
NET OPERATING INCOME	\$ -18,246.40	\$2.51	\$ -18,248.91	-726,948.21 %
NET INCOME	\$ -18,246.40	\$2.51	\$ -18,248.91	-726,948.21 %