Copy of 2020 SLC REVENUE EXPENSE BUDGET WORKSHEET (01-20-2020) draft

SUMMARY REVENUE & EXPENSES

	THE SADDLE LIGHT CENTER													
	2018 ACTUAL / 2019 BUDGET													
			2014		**2015**		**2016**		**2017**		**2018**		**2018**	
ACCOUNT NUMBER			ACTUAL		ACTUAL		ACTUAL		ACTUAL		BUDGET		ACTUAL	
4000	**REVENUE**													
4100	RIDER'S FEES		30,890		34,127		35,884		40,540		39,573		33,727	
4201	FULL SCHOLARSHIPS EARNED		14,300		13,350		18,340		25,730		23,234		15,860	
4301	PARTIAL SCHOLARSHIPS EARNED	12.9%	8,319	10.9%	9,580	10.6%	4,932	9.8%	3,385	12.4%	2,470	10.5%	4,506	9.6%
4600	AWCF		-		-		-		-				-	
4601	DSSW		16,702		22,556		24,267		27,210		19,757		28,908	
4602-A	LIFETIME LIVING		1,319		1,758		1,245		147		-		-	
4602-B	GROUP HOME		-				-		-				-	
	RES CARE		975		590		1,200		1,875				-	
4602	EDUCARE		1,105		1,320		-		75		2,205		1,575	
4603	TOC		10,260		7,860		12,660		9,240		7,056		7,000	
4604	CAPROCK		7,511		6,737		11,150		9,833		9,106		9,679	
4605	DAYBREAK		-		-		-		-		-		-	
	RIDERS REVENUE	**47%**	**91,380**	**44%**	**97,878**	**45%**	**109,678**	**46%**	**118,035**	**50%**	**103,401**	**42%**	**101,255**	**48%**
4710	DONATIONS		83,445		47,867		77,863		60,498		81,000		62,347	
4720	GIFTS IN KIND		6,191		15,699		12,386		4,084		6,000		-	
4730	DONATED PROF FEES & SERVICES		1,354		616		826		1,178		700		1,379	
4740	FOUNDATION & TRUST GRANTS		-		27,625		15,500		20,675		25,000		26,810	
4700	DONATIONS, OTHER / IRA		-		-		560		-		-		100	
	DONATIONS	**40%**	**90,989**	**44%**	**91,807**	**42%**	**107,135**	**45%**	**86,435**	**37%**	**112,700**	**46%**	**90,635**	**43%**
4611	EQUESTFEST		17,436		21,920		16,274		23,707		23,000		13,722	
4612	FUNDRAISING INCOME		8,342		5,586		5,227		6,751		6,000		5,985	
	FUNDRAISING INCOME	**13%**	**25,778**	**12%**	**27,506**	**13%**	**21,501**	**9%**	**30,458**	**13%**	**29,000**	**12%**	**19,707**	**9%**
	TOTAL REVENUE		**208,147**		**217,191**		**238,314**		**234,928**		**245,101**		**211,596**	
6000	**GENERAL & ADMINISTRATIVE**													
6010	DIRECTORS FEES		12,000		12,360		12,731		13,113		6,884		6,877	
6011	D & O INSURANCE		350		350		350		350		350		350	
6020	ADMIN ASSISTANT		7,393		10,425		17,106		17,525		18,380		17,302	
6030	SOCIAL SECURITY TAX		5,473		5,600		6,274		7,111		7,389		7,167	
6040	MEDICARE EXPENSE		1,280		1,310		1,467		1,663		1,728		1,676	
	TEXAS WORKFORCE				5,823		589		316		1,607		242	
6042	EQUESTFEST EXPENSES		799		731		3,332		5,529		5,600		5,303	
6050	FUND RAISING EXPENSES		1,885		4,604		321		2,221		2,100		-	
6060	MARKETING EXPENSE		4,727		3,598		6,006		4,878		3,600		3,439	
6070	BANK FEES		-		-		-		128		100		60	
6080	ACCOUNTING EXPENSE		1,996		2,067		2,519		2,563		2,500		2,655	
6090	OFFICE & MISCELLANEOUS EXPENSE		3,745		286		1,289		1,060		500		1,221	
6091	OFFICE SUPPLIES		3,116		4,671		4,659		5,887		5,500		4,197	
6000	**TOTAL GENERAL & ADMINSITRATIVE**		**42,764**		**51,825**		**56,643**		**62,344**		**56,238**		**50,490**	
	PROGRAM EXPENSES													
6200	**HORSE & BARN EXPENSES**													
6210	FACILITY RENT		22,800		22,800		23,280		23,760		23,760		23,760	
6220	BARN EXPENSES		353		4,139		3,641		429		2,500		1,595	
6221	TRUCK EXPENSES		2,290		1,853		3,487		1,885		2,100		1,739	
6225	DEPRECIATION		-		-		-		-		-		-	
6230	FEED		10,342		11,439		9,557		9,055		10,500		7,969	
6231	SHAVINGS		6,009		7,310		7,982		5,938		6,500		5,480	

ACCOUNT NUMBER		2014 ACTUAL	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 BUDGET	2018 ACTUAL
6232	ALFALFA	3,375	3,104	2,502	3,765	4,000	3,932
6233	HAY	9,073	11,676	12,665	13,902	14,000	15,296
6240	FLY TREATMENT--OVERHEAD SPRAY	275	550	825	-	250	560
6250	HORSE CARE SUPPLIES	1,331	1,176	1,766	1,834	2,000	1,874
6260	MEDICINE	4,644	3,222	1,716	2,417	2,500	2,005
6261	VETERINARIAN	5,465	4,909	7,636	7,604	6,000	6,599
6265	CONTRACT LABOR	-	-		-		-
6270	BARN MANAGER	25,056	25,808	26,499	28,413	28,676	28,518
6280	HORSE TRAINERS	2,285	2,081	2,143	2,720	2,387	3,418
6290	FARRIER	3,140	2,710	3,200	4,120	4,000	4,340
6200	**TOTAL HORSE & BARN EXPENSES**	**96,437**	**102,777**	**106,899**	**105,842**	**109,173**	**107,084**
6500	**RIDER PROGRAM EXPENSES**						
6510	HIPPOTHERAPY INSTRUCTOR FEES	24,625	28,917	27,303	34,012	40,767	34,111
6515	TRANSCRIPTION FEES	3,334	3,798	3,902	2,626	3,000	2,879
6520	THERAPEUTIC INSTRUCTOR FEES	4,140	2,516	4,607	6,068	7,226	4,451
	PROGRAM DIRECTOR			-	-	6,884	6,877
6530	VOLUNTEER COORDINATOR	5,226	9,942	11,986	12,673	12,293	15,750
6540	PROGRAM COORDINATOR	7,908	-	-	-	-	-
6542	RIDER PROGRAM SUPPLIES/EQUIPMENT	460	2,915	1,590	644	1,000	280
6550	GENERAL LIABILITY INSURANCE	1,762	1,727	1,921	1,862	2,000	1,864
6560	STATE/PT LICENSE	215	215	220	220	220	-
6570	PATH FEES & EXPENSES	2,400	4,200	2,935	4,369	3,500	3,080
6580	PHONE & UTILITIES	2,206	2,856	2,638	2,398	2,900	2,559
6500	**TOTAL RIDER PROGRAM EXPENSES**	**52,277**	**57,086**	**57,102**	**64,872**	**79,790**	**71,851**
	TOTAL EXPENSES	**191,478**	**211,688**	**220,644**	**233,058**	**245,201**	**229,425**
	NET INCOME (LOSS)	16,670	5,503	17,670	1,870	(100)	(17,829)