

**Wheelchairs 4 Kids Approved Budget
Fiscal 2019-20**

Line Item	Revenue	2019-20 Operations	Programs
1	Grants (incl Civic, foundations, Corporate) (310K Dev Dept, \$75K for programs)	\$ 385,000.00	
3	Website, Social Media, Online Auctions	\$ 10,000.00	
4	Events -Golf Tournament	\$ 65,000.00	
5	Events - Jail and Bail	\$ 90,000.00	
6	Events -Wheely Good Time Fundraiser	\$ 125,000.00	
7	Events - TBD (5 K, Festival, Appreciation Lunch)	\$ 15,000.00	
8	Individuals	\$ 50,000.00	
9	Cause Marketing	\$ 15,000.00	
10	Recurring gifts program (60 X15 X12)	\$ 10,800.00	
11	Total Revenue	\$ 765,800.00	
Line Item			
12	In Kind	\$ 200,000.00	
Line Item	Expenses		
13	Legal/Registrations (solicitation licenses, etc)	\$ 2,000.00	\$ 2,000.00
14	Direct cost of fundraising (501 Auctions, Meals, Programs, etc)	\$ 35,000.00	
15	Executive Director Salary	\$ 75,000.00	\$ 55,000.00
16	Staff salaries and wages	\$ 140,000.00	\$ 105,000.00
17	Payroll Taxes	\$ 14,000.00	\$ 9,000.00
18	Benefits (insurance)	\$ 32,000.00	
19	Payroll Management	\$ 1,200.00	
20	Accounting	\$ 4,000.00	
21	Professional audit and 990's	\$ 12,000.00	
22	Office Supplies	\$ 5,000.00	\$ 3,500.00
23	Printing and copying (Trifolds, flyers, etc)	\$ 1,500.00	\$ 1,000.00
24	Postage/shipping (not incl. in fundraising)	\$ 3,000.00	\$ 2,500.00
25	Website hosting and Design (Go Daddy, plug- ins)	\$ 700.00	\$ 500.00
26	Marketing (T-shirts for kids, signs, advertising, magnets)	\$ 1,200.00	\$ 800.00
27	Phones	\$ 4,500.00	\$ 3,000.00
28	Cell Phone	\$ 1,500.00	\$ 1,500.00
29	Recognition (plaques, certs)	\$ 2,000.00	
30	Networking (Memberships, dinners, etc)	\$ 2,500.00	
31	Occupancy	\$ 19,200.00	\$ 12,100.00
32	Electric	\$ 2,400.00	\$ 1,400.00
33	Insurance (Liab and D & O)	\$ 6,000.00	\$ 5,000.00
34	Equipment (Computers, etc)	\$ 1,000.00	\$ 500.00
35	Database (Secure online, HIPPA Compliant)	\$ 2,500.00	\$ 2,500.00
36	Software/IT Services	\$ 500.00	\$ 250.00
37	Furniture	\$ 200.00	\$ 100.00
38	Gas	\$ 2,000.00	\$ 1,500.00
39	Travel and conferences (SOPAC, Planet Philanthropy)	\$ 1,500.00	
40	Training/publications	\$ 1,000.00	\$ 500.00
41	Contract services (legal, grant writing)	\$ 3,000.00	
42	Direct Cost of Let's Roll program (180 kids X \$2000)	\$ 360,000.00	\$ 360,000.00
43	Direct Cost of inclusion program (Wheely Fun Days)	\$ 25,000.00	\$ 25,000.00
44	Direct Cost of Facility program	\$ 500.00	\$ 500.00
44	Total Expenses	\$ 761,900.00	\$ 593,150.00
45	Income over expense	\$ 3,900.00	