

**Wheelchairs 4 Kids Approved Budget
Fiscal 2020-21**

Line Item	Revenue	2020-21 Operations
1	Grants (incl Civic, foundations, Corporate) (372K Dev \$78,000 programs)	\$ 450,000.00
3	Website, Social Media, Online Auctions	\$ 10,000.00
4	Events -Golf Tournament	\$ 50,000.00
5	Events - Jail and Bail	\$ 90,000.00
6	Events -Wheely Good Time Fundraiser	\$ 120,000.00
7	Events - TBD (5 K, Festival, Appreciation Lunch)	\$ 15,000.00
8	Individuals	\$ 50,000.00
9	Cause Marketing	\$ 10,000.00
10	Recurring gifts program (75 X15 X12)	\$ 13,500.00
11	Total Revenue	\$ 808,500.00
Line Item		
12	In Kind	\$ 400,000.00
Line Item	Expenses	
13	Legal/Registrations (solicitation licenses,etc)	\$ 4,000.00
14	Direct cost of fundraising (501 Auctions, Meals, Programs, etc)	\$ 45,000.00
15	Executive Director Salary	\$ 75,000.00
16	Staff salaries and wages	\$ 150,000.00
17	Payroll Taxes	\$ 15,000.00
18	Benefits (insurance)	\$ 38,000.00
19	Payroll Management	\$ 1,500.00
20	Accounting (incl Audit and 990's preparation)	\$ 18,000.00
21	Office Supplies (incl furniture)	\$ 5,500.00
22	Printing/copying (Not incl. in fundraising events (Trifolds, flyers, etc)	\$ 1,500.00
23	Postage/shipping (not incl. in fundraising)	\$ 4,000.00
24	Website hosting and Design (Go Daddy, plug- ins)	\$ 700.00
25	Marketing (T-shirts for kids, signs, advertising, magnets)	\$ 2,000.00
26	Phones (incl cell)	\$ 6,500.00
27	Recognition (plaques, certs)	\$ 2,000.00
28	Networking (Memberships, dinners, etc)	\$ 2,500.00
29	Occupancy	\$ 21,912.00
30	Electric	\$ 2,400.00
31	Insurance (Liab and D & O)	\$ 6,500.00
32	Equipment (Computers, etc)	\$ 1,500.00
33	Database (Secure online, HIPPA Compliant)	\$ 3,000.00
34	Software/IT Services	\$ 400.00
35	Gas	\$ 2,000.00
36	Travel and conferences (SOPAC, Planet Philanthropy)	\$ 1,500.00
37	Training/publications	\$ 1,000.00
38	Contract services (legal, grant writing)	\$ 3,000.00
39	Direct Cost of Let's Roll program (180 kids X \$2000)	\$ 360,000.00
40	Direct Cost of inclusion program (Wheely Fun Days)	\$ 30,000.00
41	Direct Cost of Facility program	\$ 500.00
42	Total Expenses	\$ 804,912.00
43	Income over expense	\$ 3,588.00

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