

CHILDREN'S ASSOCIATION FOR MAXIMUM POTENTIAL

ANNUAL BUDGET PACKAGE

FOR THE YEAR ENDING 12/31/19

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Revenue and Expenses grouped by categories - Comparison of prior year to current year

	2019 Budget	2018 Budget
<u>REVENUE:</u>		
Contributions	605,000	404,500
Special Events	210,040	235,000
United Way Allocation	235,000	348,000
Dues Income	5,000	5,000
Program Service Fees	990,000	930,000
Investment Income	4,500	6,000
Miscellaneous Income	5,000	5,500
Total Revenue	2,054,540	1,934,000
<u>EXPENSES:</u>		
Employee Costs	1,312,100	1,182,200
Professional & Contract Services	129,000	120,350
Supplies - Food, Office, etc.	269,300	267,550
Telephone/Internet Expense	17,770	21,500
Postage & Shipping	7,450	5,100
Occupancy Expense	119,120	123,300
Rental & Maint of Equipt	49,770	51,850
Printing Expense	11,000	11,450
Travel Expense	29,430	33,650
Dues Expense	11,650	11,550
Awards Expense	19,700	26,900
Insurance Expense	74,000	72,000
Continuing Education Expense	4,250	6,600
Total Expenses	2,054,540	1,934,000
SURPLUS / (DEFICIT)	-	-

	2018	2019	CHANGE		2018	2018	VARIANCE	
	ESTIMATE	BUDGET	\$	%	ESTIMATE	BUDGET	\$	%
REVENUE:								
Contributions	513,970	605,000	91,030	17.7%	513,970	404,500	109,470	27.1%
Special Events	207,386	210,040	2,654	1.3%	207,386	235,000	(27,614)	-11.8%
United Way Allocation	311,894	235,000	(76,894)	-24.7%	311,894	348,000	(36,106)	-10.4%
Dues Income	4,810	5,000	190	4.0%	4,810	5,000	(190)	-3.8%
Program Service Fees	900,645	990,000	89,355	9.9%	900,645	930,000	(29,355)	-3.2%
Investment Income	4,589	4,500	(89)	-1.9%	4,589	6,000	(1,411)	-23.5%
Miscellaneous Income	5,782	5,000	(782)	-13.5%	5,782	5,500	282	5.1%
Total Revenue	1,949,076	2,054,540	105,464	5.4%	1,949,076	1,934,000	15,076	0.8%
EXPENSES:								
Employee Costs	1,176,112	1,312,100	135,988	11.6%	1,176,112	1,182,200	(6,088)	-0.5%
Professional Services	117,963	129,000	11,037	9.4%	117,963	120,350	(2,387)	-2.0%
Supplies - Food, Office, etc.	247,677	269,300	21,623	8.7%	247,677	267,550	(19,873)	-7.4%
Telephone/Internet Expense	22,531	17,770	(4,761)	-21.1%	22,531	21,500	1,031	4.8%
Postage & Shipping	5,017	7,450	2,433	48.5%	5,017	5,100	(83)	-1.6%
Occupancy Expense	144,215	119,120	(25,095)	-17.4%	144,215	123,300	20,915	17.0%
Rental & Maint of Equipt	49,903	49,770	(133)	-0.3%	49,903	51,850	(1,947)	-3.8%
Printing Expense	11,681	11,000	(681)	-5.8%	11,681	11,450	231	2.0%
Travel Expense	29,035	29,430	395	1.4%	29,035	33,650	(4,615)	-13.7%
Dues Expense	10,777	11,650	873	8.1%	10,777	11,550	(773)	-6.7%
Awards Expense	26,586	19,700	(6,886)	-25.9%	26,586	26,900	(314)	-1.2%
Insurance Expense	71,845	74,000	2,155	3.0%	71,845	72,000	(155)	-0.2%
Continuing Education Expense	5,734	4,250	(1,484)	-25.9%	5,734	6,600	(866)	-13.1%
Total Expenses	1,919,076	2,054,540	135,464	7.1%	1,919,076	1,934,000	(14,924)	-0.8%
SURPLUS / (DEFICIT)	30,000	-	(30,000)	-1.6%	30,000	-	30,000	1.6%

<u>REVENUE:</u>	Administration	Development	Family Services	Camping	TOTAL
Contributions	86,000	265,000	-	254,000	605,000
Special Events	-	210,040	-	-	210,040
United Way Allocation	-	-	78,000	157,000	235,000
Dues Income	-	-	5,000	-	5,000
Program Service Fees	-	-	95,000	895,000	990,000
Investment Income	4,500	-	-	-	4,500
Miscellaneous Income	-	-	-	5,000	5,000
Total Revenue	90,500	475,040	178,000	1,311,000	2,054,540
<u>EXPENSES:</u>					
Employee Costs	53,700	212,200	171,900	874,300	1,312,100
Professional & Contract Services	25,800	8,800	25,700	68,700	129,000
Supplies - Food, Office, etc.	5,000	3,700	25,300	235,300	269,300
Telephone/Internet Expense	-	220	-	17,550	17,770
Postage & Shipping	1,000	3,850	1,000	1,600	7,450
Occupancy Expense	250	-	18,700	100,170	119,120
Rental & Maint of Equipt	4,400	7,520	4,850	33,000	49,770
Printing Expense	500	5,500	500	4,500	11,000
Travel Expense	3,090	5,500	2,580	18,260	29,430
Dues Expense	3,150	1,100	-	7,400	11,650
Awards Expense	1,200	-	500	18,000	19,700
Insurance Expense	14,800	-	14,800	44,400	74,000
Continuing Education Expense	300	1,000	-	2,950	4,250
Total Expenses	113,190	249,390	265,830	1,426,130	2,054,540
SURPLUS / (DEFICIT)	(22,690)	225,650	(87,830)	(115,130)	-

	2017	2018	CHANGE	
	ACTUAL	ESTIMATE	\$	%
REVENUE:				
Contributions	505,285	513,970	8,685	1.7%
Special Events	128,726	207,386	78,660	61.1%
United Way Allocation	375,733	311,894	(63,839)	-17.0%
Dues Income	5,920	4,810	(1,110)	-18.8%
Program Service Fees	899,658	900,645	987	0.1%
Investment Income	2,641	4,589	1,948	73.8%
Miscellaneous Income	10,544	5,782	(4,762)	-45.2%
Total Revenue	1,928,507	1,949,076	20,569	1.1%
EXPENSES:				
Employee Costs	1,032,268	1,176,112	143,844	13.9%
Professional & Contract Services	126,481	117,963	(8,518)	-6.7%
Supplies - Food, Office, etc.	248,737	247,677	(1,060)	-0.4%
Telephone/Internet Expense	23,901	22,531	(1,370)	-5.7%
Postage & Shipping	4,947	5,017	70	1.4%
Occupancy Expense	139,316	144,215	4,899	3.5%
Rental & Maint of Equipt	53,889	49,903	(3,986)	-7.4%
Printing Expense	9,908	11,681	1,773	17.9%
Travel Expense	41,916	29,035	(12,881)	-30.7%
Dues Expense	10,365	10,777	412	4.0%
Awards Expense	28,468	26,586	(1,882)	-6.6%
Insurance Expense	68,286	71,845	3,559	5.2%
Continuing Education Expense	4,743	5,734	991	20.9%
Total Expenses	1,793,225	1,919,076	125,851	7.0%
SURPLUS / (DEFICIT)	135,282	30,000	(105,282)	-6.0%