

CHILDREN'S ASSOCIATION FOR MAXIMUM POTENTIAL

ANNUAL BUDGET PACKAGE

FOR THE YEAR ENDING 12/31/20

CONTENTS

BUDGET

Revenue and Expense budgets for 2020 and 2019.

FINANCIAL SUMMARY

Revenue and Expenses grouped by categories - Comparisons of current year actual to next year budget and current year actual to current year budget

DEPARTMENTAL

Budget Revenue and Expenses grouped by categories - separated by department

HISTORICAL COMPARISON

Revenue and Expenses grouped by categories - Comparison of prior year to current year

	2020 BUDGET	2019 BUDGET
<u>REVENUE:</u>		
Contributions	831,000	519,000
Special Events	221,600	210,040
United Way Allocation	60,000	235,000
Dues Income	5,000	5,000
Program Service Fees	995,000	990,000
Investment Income	15,000	4,500
Miscellaneous Income	110,000	91,000
Total Revenue	2,237,600	2,054,540
<u>EXPENSES:</u>		
Employee Costs	1,443,400	1,312,100
Professional Services	109,050	129,000
Supplies - Food, Office, etc.	256,750	269,300
Technology Expense	15,100	17,770
Postage & Shipping	6,925	7,450
Occupancy Expense	158,750	119,120
Rental & Maint of Equipt	56,700	49,770
Printing Expense	14,000	11,000
Travel Expense	40,345	29,430
Dues Expense	9,700	11,650
Awards Expense	19,450	19,700
Insurance Expense	90,000	74,000
Continuing Education Expense	17,430	4,250
Total Expenses	2,237,600	2,054,540
SURPLUS / (DEFICIT)	-	-

	2019	2020	CHANGE		2019	2019	VARIANCE	
	ESTIMATE	BUDGET	\$	%	ESTIMATE	BUDGET	\$	%
REVENUE:								
Contributions	738,870	831,000	92,130	12.5%	738,870	519,000	219,870	42.4%
Special Events	216,445	221,600	5,155	2.4%	216,445	210,040	6,405	3.0%
United Way Allocation	168,258	60,000	(108,258)	-64.3%	168,258	235,000	(66,742)	-28.4%
Dues Income	4,528	5,000	472	10.4%	4,528	5,000	(472)	-9.4%
Program Service Fees	916,003	995,000	78,997	8.6%	916,003	990,000	(73,997)	-7.5%
Investment Income	12,606	15,000	2,394	19.0%	12,606	4,500	8,106	180.1%
Miscellaneous Income	10,734	110,000	99,266	924.8%	10,734	91,000	(80,266)	-88.2%
Total Revenue	2,067,444	2,237,600	170,156	8.2%	2,067,444	2,054,540	12,904	0.6%
EXPENSES:								
Employee Costs	1,299,093	1,443,400	144,307	11.1%	1,299,093	1,312,100	(13,007)	-1.0%
Professional Services	114,142	109,050	(5,092)	-4.5%	114,142	129,000	(14,858)	-11.5%
Supplies - Food, Office, etc.	205,282	256,750	51,468	25.1%	205,282	269,300	(64,018)	-23.8%
Technology Expense	25,604	15,100	(10,504)	-41.0%	25,604	17,770	7,834	44.1%
Postage & Shipping	5,930	6,925	995	16.8%	5,930	7,450	(1,520)	-20.4%
Occupancy Expense	161,078	158,750	(2,328)	-1.4%	161,078	119,120	41,958	35.2%
Rental & Maint of Equipt	54,802	56,700	1,898	3.5%	54,802	49,770	5,032	10.1%
Printing Expense	13,152	14,000	848	6.4%	13,152	11,000	2,152	19.6%
Travel Expense	29,680	40,345	10,665	35.9%	29,680	29,430	250	0.8%
Dues Expense	11,123	9,700	(1,423)	-12.8%	11,123	11,650	(527)	-4.5%
Awards Expense	19,372	19,450	78	0.4%	19,372	19,700	(328)	-1.7%
Insurance Expense	78,976	90,000	11,024	14.0%	78,976	74,000	4,976	6.7%
Miscellaneous Expense	36	-	(36)	-100.0%	36	-	36	100.0%
Continuing Education Expense	9,174	17,430	8,256	90.0%	9,174	4,250	4,924	115.9%
Total Expenses	2,027,444	2,237,600	210,156	10.4%	2,027,444	2,054,540	(27,096)	-1.3%
SURPLUS / (DEFICIT)	40,000	-	(40,000)	-2.1%	40,000	-	40,000	2.0%

<u>REVENUE:</u>	Administration	Development	Family Services	Camping	TOTAL
Contributions	-	575,000	-	256,000	831,000
Special Events	-	221,600	-	-	221,600
United Way Allocation	-	-	-	60,000	60,000
Dues Income	-	-	5,000	-	5,000
Program Service Fees	-	-	-	995,000	995,000
Investment Income	15,000	-	-	-	15,000
Miscellaneous Income	-	-	-	110,000	110,000
Total Revenue	15,000	796,600	5,000	1,421,000	2,237,600
<u>EXPENSES:</u>					
Employee Costs	53,900	218,400	216,500	954,600	1,443,400
Professional & Contract Services	23,300	-	24,800	60,950	109,050
Supplies - Food, Office, etc.	4,150	1,800	4,800	246,000	256,750
Technology Expense	500	-	-	14,600	15,100
Postage & Shipping	500	4,425	1,000	1,000	6,925
Occupancy Expense	-	-	-	158,750	158,750
Rental & Maint of Equipt	4,650	7,950	4,650	39,450	56,700
Printing Expense	1,000	4,700	500	7,800	14,000
Travel Expense	3,750	9,000	2,890	24,705	40,345
Dues Expense	2,300	1,100	-	6,300	9,700
Awards Expense	950	-	-	18,500	19,450
Insurance Expense	18,000	-	-	72,000	90,000
Miscellaneous Expense	-	-	-	-	-
Continuing Education Expense	1,030	1,000	300	15,100	17,430
Total Expenses	114,030	248,375	255,440	1,619,755	2,237,600
SURPLUS / (DEFICIT)	(99,030)	548,225	(250,440)	(198,755)	-

	2018	2019	CHANGE	
	ACTUAL	ESTIMATE	\$	%
REVENUE:				
Contributions	557,676	738,870	181,194	32.5%
Special Events	219,018	216,445	(2,573)	-1.2%
United Way Allocation	311,894	168,258	(143,636)	-46.1%
Dues Income	4,400	4,528	128	2.9%
Program Service Fees	913,960	916,003	2,043	0.2%
Investment Income	5,152	12,606	7,454	144.7%
Miscellaneous Income	6,642	10,734	4,092	61.6%
Total Revenue	2,018,742	2,067,444	48,702	2.4%
EXPENSES:				
Employee Costs	1,144,092	1,299,093	155,001	13.5%
Professional & Contract Services	116,988	114,142	(2,846)	-2.4%
Supplies - Food, Office, etc.	234,384	205,282	(29,102)	-12.4%
Technology Expense	22,775	25,604	2,829	12.4%
Postage & Shipping	4,952	5,930	978	19.7%
Occupancy Expense	134,945	161,078	26,133	19.4%
Rental & Maint of Equipt	46,939	54,802	7,863	16.8%
Printing Expense	11,026	13,152	2,126	19.3%
Travel Expense	27,920	29,680	1,760	6.3%
Dues Expense	10,318	11,123	805	7.8%
Awards Expense	20,717	19,372	(1,345)	-6.5%
Insurance Expense	71,845	78,976	7,131	9.9%
Miscellaneous Expense	50	36	(14)	-28.0%
Continuing Education Expense	8,642	9,174	532	6.2%
Total Expenses	1,855,593	2,027,444	171,851	9.3%
SURPLUS / (DEFICIT)	163,149	40,000	(123,149)	-6.8%