

# ALS Association FY 2024 Budget

## REVENUE

Contributions and Grants	68,380,369
Grant Revenue	8,118,631
Miscellaneous Income	1,000
Revenue Share	650,000
<b>Total REVENUE</b>	<b><u>77,150,000</u></b>

## Operating Expenses

Salaries and Benefits	46,834,672
Grants	23,499,293
Professional Services (Not Technology Related)	10,762,197
Advertising & Promotion	918,369
Office Expenses	2,856,387
Information Technology	6,978,375
Occupancy Costs	2,024,544
Travel	2,274,900
Conferences, Conventions, Meetings and Events	2,590,959
Insurance	221,907
Bank & Credit Card Fees	550,000
Other Expenses	585,141
Depreciation and amortization	1,151,399
<b>Total Operating Expenses</b>	<b><u>101,248,143</u></b>
<b>Total Net Operating Gain/(Loss)</b>	<b><u>(24,098,143)</u></b>

Non-Operating Revenue	5,130,300
<b>Total Change in Net Assets</b>	<b><u><u>(18,967,843)</u></u></b>