

Kinetic Kids
Profit & Loss
August 2019 through August 2020

Aug '19 - Aug 20

Ordinary Income/Expense

Income

4000 · Contributed support	
4010 · Foundation/trust grants	
4011 · Foundation Grants-Restricted	0.00
4012 · Foundation Grants-Unrestricted	214,193.00
4013 · Covid-19 Response Fund	47,500.00
Total 4010 · Foundation/trust grants	261,693.00
4020 · Individual Contributions	
4021 · Individual Contributions-Staff	2,246.00
4022 · Individual Contribution-Monthly	
4022a · Third Party Donations	10,400.56
4022 · Individual Contribution-Monthly - Other	6,590.00
Total 4022 · Individual Contribution-Monthly	16,990.56
4023 · Individual Donations-Gen	
4023a · Facebook Donations	25,616.26
4023 · Individual Donations-Gen - Other	68,118.09
Total 4023 · Individual Donations-Gen	93,734.35
4024 · IndivDonor Directed-Foundation	59,952.00
4028 · Champions fore Charity	14,128.50
4029 · Big Give Appeal	995.00
Total 4020 · Individual Contributions	188,046.41
4030 · Corporate & Civic Clubs	
4031 · Corporate and Corporate Fnds	101,455.27
4032 · Corporate - Restricted	2,000.00
4033 · Civic Clubs	3,800.00
Total 4030 · Corporate & Civic Clubs	107,255.27
4050 · In Kind Donations	
4051 · In Kind - Adver & Prof Services	27,850.00
4052 · In Kind - Events	1,454.01
4053 · In Kind - Food & Bev	6,493.00
4055 · In Kind - Occupancy	58,150.00
4057 · In Kind - Program Supplies	4,595.00
4058 · In Kind - Volunteers	500.00
Total 4050 · In Kind Donations	99,042.01
Total 4000 · Contributed support	656,036.69
4095 · Scholarships Given	-38,850.00
4100 · Program Revenue	
4202 · Fine Arts & Education	
4203 · Art for All	190.00
4204 · Dance	7,850.00
4206 · KK Expo	2,420.00
4207 · Music & Musical Theatre	3,275.00
4208 · W/C Dance	25.00
Total 4202 · Fine Arts & Education	13,760.00
4209 · One Day Programs	
4209c · Drumming Around	270.00

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4209e · Multi-Sport Clinic	105.00
4209f · Ninja City	60.00
4209h · Outdoor Explorer - Scouting Adv	270.00
4209i · Skate	45.00
4209j · Texas State Baseball Game	0.00
4209l · Volleyball	150.00
4209m · Yoga	-10.00
Total 4209 · One Day Programs	890.00
4212 · Recreational Sports Programs	
4213 · Baseball	4,012.40
4214 · Basketball	6,425.00
4215 · Cheerleading	175.00
4216 · Crossfit	1,325.00
4218 · Golf	1,800.00
4219 · Gymnastics	9,020.00
4220 · Karate	1,895.00
4221 · LTTW Bike Camp	10,715.00
4222 · Snow Ski	700.00
4223 · Soccer	6,700.00
4224 · Swimming	24,562.49
4225 · Tennis	1,055.00
Total 4212 · Recreational Sports Programs	68,384.89
4230 · SA Premier Sports (Competitive)	
4231 · SAP - Basketball	1,775.00
4232 · SAP - Cheerleading	17,415.30
4233 · SAP - Crossfit	4,032.50
4234 · SAP - Dance	1,959.71
4236 · SAP - Gymnastics	14,924.38
4237 · SAP - Soccer	630.00
4238 · SAP - Swim	4,345.00
Total 4230 · SA Premier Sports (Competitive)	45,081.89
4240 · SA Xtreme Sports	
4241 · SAX - Archery	1,865.94
4242 · SAX - Basketball - W/C	1,325.00
4245 · SAX - Swim	2,782.50
4246 · SAX - Tennis	175.00
4247 · SAX - Track and Field	6,510.00
Total 4240 · SA Xtreme Sports	12,658.44
4250 · University ACE Program	4,440.00
Total 4100 · Program Revenue	145,215.22
4400 · Fundraising Events	
4412 · Golf Tournament	25,304.85
4413 · UTSA Event	557.00
4460 · Hootenanny Annual FR	
4461 · Hootenanny - Heads or Tails	6,370.00
4462 · Hootenanny - Invites/Donations	10,860.00
4463 · Hootenanny - Live Auction	20,467.28

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4464 · Hootenanny - Silent Auction	
4464a · Silent Auction	53,582.00
4464b · Gift Card Pull	2,230.00
4464c · Spirit Pull	2,280.00
4464d · Raffle Tickets	1,600.00
Total 4464 · Hootenanny - Silent Auction	59,692.00
4465 · Hootenanny - SOS	43,680.00
4466 · Hoot - Table spnsr/Underwriter	206,200.00
4467 · Hootenanny - Ticket Sales	3,850.00
Total 4460 · Hootenanny Annual FR	351,119.28
Total 4400 · Fundraising Events	376,981.13
4475 · Merchandise Sales	
4477 · Merchandise Sales-Programs&Gen	679.00
Total 4475 · Merchandise Sales	679.00
4911 · Other Income	0.73
4920 · Interest Income	165.26
Total Income	1,140,228.03
Expense	
6000 · Salaries & related expenses	
6010 · Salaries & wages	
6030 · Executive Directors Salaries	43,561.01
6040 · Exec Program Directors Salaries	167,922.15
6041 · Director of Prog &Comm Outreach	51,695.99
6042 · Program Director-Emp	119,994.33
6043 · Program Administrator - Emp	45,265.36
6044 · Development Director	83,481.58
6045 · HR&Internal Operations Director	27,344.27
6049 · Covid-19 Expenses	2,534.50
Total 6010 · Salaries & wages	541,799.19
6050 · Payroll Taxes	42,896.50
6090 · Payroll Service Fees	29.92
6091 · Benefits - Health	39,991.89
6092 · Benefits - Retirement	13,290.32
6000 · Salaries & related expenses - Other	-2.97
Total 6000 · Salaries & related expenses	638,004.85
6110 · Contract Employees	
6114 · Contract Employees-Prog Direct.	68,063.71
6115 · Contract Employees-Instructors	35,105.20
6116 · Contract Employees-AdminAsst	6,631.32
6117 · Contract Employees - Grant Writ	21,921.50
6118 · Contract Employees-Com/Graphic	255.00
6122 · Contract - Intern Stipend	4,125.00
Total 6110 · Contract Employees	136,101.73
6130 · In Kind Expenses	
6131 · In Kind - Adver & Prof Services	27,850.00
6132 · In Kind - Events	1,454.01
6133 · In Kind - Food & Beverage	6,493.00

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6135 · In Kind - Occupancy	58,150.00
6137 · In Kind - Program Supplies	4,595.00
6138 · In Kind - Volunteers	500.00
Total 6130 · In Kind Expenses	99,042.01
6160 · Fundraising Exp-Ann Apl, Events	
6163 · Big Give	235.13
6164 · Birdies Expenses	38.50
6165 · Golf Tournament	10,497.61
6166 · Hootenanny Expenses	53,305.72
6160 · Fundraising Exp-Ann Apl, Events - Other	2,919.85
Total 6160 · Fundraising Exp-Ann Apl, Events	66,996.81
6170 · Marketing	
6171a · Promotional Products	96.29
6171b · Vendor Opportunities	247.76
6170 · Marketing - Other	2,797.82
Total 6170 · Marketing	3,141.87
6200 · Auto Expenses	7,257.00
6201 · Bank Charges & Credit Card Fees	
6202 · Bank Fees	150.01
6204 · CC/Merchant Fees	9,870.78
6205 · PayPal Fees	32.50
6206 · SportsSignUp-OnlineRegistration	5,905.24
6207 · Square	56.28
Total 6201 · Bank Charges & Credit Card Fees	16,014.81
6210 · Computer and Website Services	24,021.50
6211 · Depreciation	11,255.00
6215 · Insurance	
6217 · Insurance - Board	990.00
6218 · Insurance - Liability	12,594.00
Total 6215 · Insurance	13,584.00
6220 · KK Expansion Program	1,000.00
6221 · Legal expenses	8,302.50
6222 · Merchandise	326.24
6223 · Occupancy expenses	
6223a · Program Venues	8,104.00
6223b · Office Lease	33,605.44
6223c · Electric	1,997.20
6223d · Repairs & Maintenance	3,769.09
Total 6223 · Occupancy expenses	47,475.73
6224 · Office Equipment	987.32
6225 · Office Supplies	3,568.61
6226 · Postage, shipping, delivery	
6227 · Postage - programs	1,701.46
6226 · Postage, shipping, delivery - Other	2,086.39
Total 6226 · Postage, shipping, delivery	3,787.85
6229 · Professional and Board Meetings	7,928.07
6230 · Professional Development & Dues	

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6230a · Professional Development	5,990.19
6230b · Professional Membership	1,897.40
Total 6230 · Professional Development & Dues	7,887.59
6231 · Printing & copying	
6233 · Programs	7,612.44
6231 · Printing & copying - Other	2,705.98
Total 6231 · Printing & copying	10,318.42
6300 · Program Expenses	
6305 · Annual Program Expenses	
6307 · Expo - Try It Before You Buy It	288.00
6308 · LTTW Bike Camp	13,759.77
6309 · Ski Trip	402.54
Total 6305 · Annual Program Expenses	14,450.31
6315 · Program Supplies	
6316 · Program Supplies - Programs	16,613.53
6317 · Program Supplies - Uniform	
6317a · Uniforms - Rec	8,375.75
6317b · Uniforms - SAP	2,277.56
6317c · Uniforms - SAX	1,506.60
6317d · Uniforms - Staff	2,698.17
Total 6317 · Program Supplies - Uniform	14,858.08
6318 · Volunteer Expense	902.62
6315 · Program Supplies - Other	19.77
Total 6315 · Program Supplies	32,394.00
6319 · SA Premier Sports (Competitive)	
6319b · SAP - Cheer	8,504.04
6319c · SAP - Crossfit	137.59
6319d · SAP - Dance	1,365.25
6319f · SAP - Gymnastics	4,732.23
6319 · SA Premier Sports (Competitive) - Other	15.65
Total 6319 · SA Premier Sports (Competitive)	14,754.76
6328 · SA Xtreme Program Expenses	
6328a · SAX - Archery	572.54
6328b · SAX - Basketball W/C	387.17
6328e · SAX - Tennis	280.37
6328f · SAX - Track and Field	568.49
6328 · SA Xtreme Program Expenses - Other	310.80
Total 6328 · SA Xtreme Program Expenses	2,119.37
Total 6300 · Program Expenses	63,718.44
6340 · Restricted Equipment Expenses	
6343 · Charity Ball	978.94
Total 6340 · Restricted Equipment Expenses	978.94
6360 · Telephone & telecommunications	8,246.11
7600 · Financial Review	7,500.00
Total Expense	1,187,445.40
Net Ordinary Income	-47,217.37

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Other Income/Expense	
Other Income	
4930 - PPP Loan Forgiveness	134,917.00
4931 - EIDG Advance	7,000.00
Total Other Income	<u>141,917.00</u>
Net Other Income	<u>141,917.00</u>
Net Income	<u><u>94,699.63</u></u>