

# The ALS Association - Texas Chapter

## Profit & Loss

February 2020 through January 2021

Accrual Basis

Feb '20 - Jan 21

### Ordinary Income/Expense

#### Income

##### Events

Chapter Events (Non-Walk)	191,313.07
Sponsorships	284,491.00
Walks	890,499.23

**Total Events** 1,366,303.30

##### Restricted Giving

Grants	63,944.10
Research	28,790.32
Solicited Restricted	236,900.74
Unsolicited restricted	28,180.36

**Total Restricted Giving** 357,815.52

##### Unrestricted Giving

Direct Mail	13,713.82
DIY	176,166.03
Federated Donations	54,752.23
Individual Donor (unrestricted)	407,729.48
Matching Gifts	33,568.38
Memorials	206,485.19
Payments from Affiliates	0.00

**Total Unrestricted Giving** 892,415.13

**Total Income** 2,616,533.95

**Gross Profit** 2,616,533.95

#### Expense

##### Administrative

Dues & Subscriptions	20,979.55
Insurance	5,606.76
Mileage\Parking\Tolls	5,229.30
Miscellaneous Expense	3,685.71
Office Expense	10,343.45
Postage & Delivery	2,281.83

**Total Administrative** 48,126.60

**Bank Charges** 1,414.99

##### Care Services

DME Grants	89.90
DME Purchases	79,972.04
General Grants	6,063.21

**Total Care Services** 86,125.15

**Contract labor** 13,781.60

##### Employment expenses

**Payroll fees/Taxes** 408,214.10

	<b>Feb '20 - Jan 21</b>
Salaries & Wages	1,176,616.93
Staff Development/Recruiting	905.85
<b>Total Employment expenses</b>	<b>1,585,736.88</b>
<b>Event expenses</b>	
Awards and Prizes	20,682.92
Catering	5,922.36
Event Expenses - Other	7,132.77
Facilities	39,615.64
<b>Total Event expenses</b>	<b>73,353.69</b>
<b>Meals</b>	<b>2,166.67</b>
<b>Merchant Fees</b>	<b>44,850.13</b>
<b>Occupancy</b>	
Rent	103,667.84
Utilities	3,442.47
<b>Total Occupancy</b>	<b>107,110.31</b>
<b>Payments to affiliates</b>	
Other National Payments	48,063.10
Research	28,790.32
Revenue Share Payments	328,650.25
<b>Total Payments to affiliates</b>	<b>405,503.67</b>
<b>Professional fees</b>	<b>14,150.00</b>
<b>Promotional</b>	
Advertising/Awareness	7,870.92
Printing & Materials	11,329.02
<b>Total Promotional</b>	<b>19,199.94</b>
<b>Telephone</b>	<b>14,779.40</b>
<b>Travel out of town</b>	<b>6,118.14</b>
<b>Total Expense</b>	<b>2,422,417.17</b>
<b>Net Ordinary Income</b>	<b>194,116.78</b>
<b>Other Income/Expense</b>	
<b>Other Income</b>	
Loan Forgiveness	298,800.00
Other income	0.00
<b>Total Other Income</b>	<b>298,800.00</b>
<b>Net Other Income</b>	<b>298,800.00</b>
<b>Net Income</b>	<b>492,916.78</b>