

Board Financial Report

March 2021

Highlights

Year to Date Cash Gifts and Fundraising Proceeds

<i>Scholarships - Expendable</i>		
Ocasio-Lopez-Hernandez History	\$	1,000
Texas Society of CPAs		1,200
Valero Alamo Bowl		35,000
Citi Pathways to Prosperity		10,000
Sorrell Special Education Memorial scholarship		600
ASPIRE Scholarship Fund - South San (Teniente Family)		1,000
Toyota STEM II		4,125
Melissa Sanchez Scholarship		500 ** NEW **

New Pledges

None

Pledge Payments Received

Cisneros Institute for Leadership	\$	-
Terwilliger Lecture Series		50,000
AFCEA Educational Fdn-Alamo Chap		12,500
Autism Rise Center - Charles Butt Foundation		250,000

Top 10 Endowments by Market Value
As of Feb 28, 2021

Greehey	\$	1,199,059
Financial Literacy of South Texas		1,131,542
Cisneros		565,499
Alvarez		302,723
Greater Texas Foundation		245,312
Terwilliger Lecture Series		219,811
American Petroleum Institute		96,340
Bartlett Cocke/Munoz & Co.		77,699
Carter International Studies		42,521
Madla		32,773

Total scholarships 53,425

<i>Other - Expendable</i>		
Alumni Pavers		975
Dream Makers Fundraiser		22,560
Student Emergency Fund		15,130
Gregory Garcia Founders Hall		8,050
Emergency Loan Fund - staff		40
Jaguar Lift Fund		795
General's Store Food Pantry		2,075
Digital Divide - USAA		750,000
Truist (for Institute for School & Community Partnerships)		25,000
Operating account		9

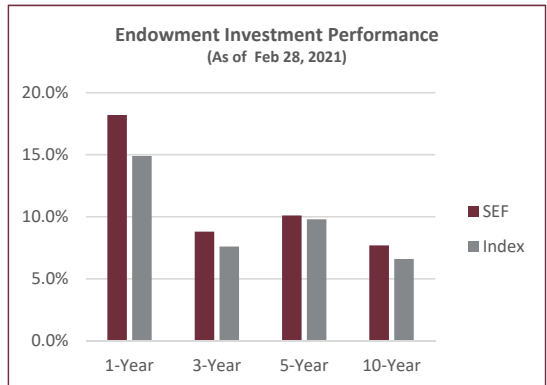
Total other 824,634

Additions to Endowments (other than reinvested earnings)

Carter International Studies Scholarship		1,500
Charlotte Han Sharp Scholarship - from donor		5,000 ** NEW **
Charlotte Han Sharp Scholarship - from TAMU System		15,000 ** NEW **

Total additions to endowments 21,500

Total \$ **899,559**



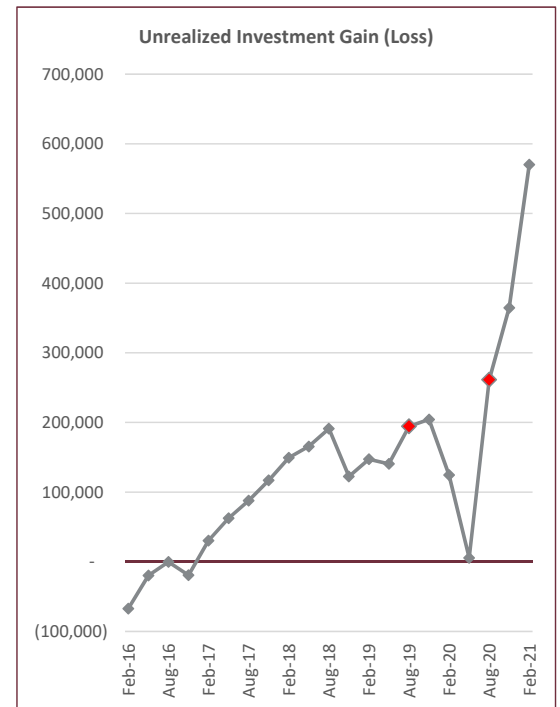
Pledge Activity

	<u>Original Amt</u>	<u>Aug 31, 2020</u>	<u>New Pledges</u>	<u>Payments</u>	<u>Mar 31, 2021</u>
<u>Endowments:</u>					
Cisneros Institute for Leadership					
<i>Cisneros Institute - main endowment</i>	1,000,000	600,000	-	-	600,000
<i>Terwilliger Lecture Series</i>	250,000	100,000	-	(50,000)	50,000
Total Cisneros Institute for Leadership	1,250,000	700,000	-	(50,000)	650,000
<u>Expendable:</u>					
AFCEA Educ Foundation	50,000	37,500	-	(12,500)	25,000
Autism Rise Center - Charles Butt Foundation	1,000,000	500,000	-	(250,000)	250,000
Total Pledges Outstanding	\$ 2,300,000	\$ 1,237,500	\$ -	\$ (312,500)	\$ 925,000

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Statement of Activities (Income Statement)

	Aug 31, 2020	FY21 thru Mar 31, 2021
Revenues		
Cash gifts, fundraising proceeds, and new pledges	\$ 1,664,834	\$ 899,559
Investment income	117,981	85,875
Change in unrealized investment gains	66,861	308,880
Other additions to endowments	-	1,728
Net assets released & transfers	-	1,351
Total Revenues	1,849,676	1,297,393
Expenditures		
Scholarships	159,811	306,075
University program support	602,469	1,513,195
Community service program support	-	25,000
Management & general	17,068	11,048
Reinvestment of prior year endowment earnings	-	1,728
Fundraising & development	47,432	-
Total Expenditures	826,780	1,857,046
Change in Net Assets	1,022,896	(559,653)
Beginning Net Assets	8,077,937	9,100,833
Ending Net Assets	\$ 9,100,833	\$ 8,541,180



Statement of Financial Position (Balance Sheet)

Assets	Aug 31, 2020	Mar 31, 2021	Change
Held by TAMU System - cash	\$ 4,442,355	\$ 3,989,193	\$ (453,162)
Due from A&M-San Antonio	-	1,351	1,351
Pledges receivable	1,237,500	925,000	(312,500)
Less discounts & allowances	(25,713)	(25,713)	-
Endowment investments (book value)	3,404,682	3,462,200	57,518
Unrealized investment gains (losses)	261,264	570,144	308,880
Total Assets	\$ 9,320,088	\$ 8,922,175	\$ (397,913)
Liabilities & Net Assets			
<i>Liabilities</i>			
Accounts payable	\$ 5,735	\$ -	\$ (5,735)
Due to A&M-San Antonio	213,520	380,995	167,475
Total Liabilities	219,255	380,995	161,740
<i>Net Assets</i>			
Without donor restrictions		381,399	(98,992)
Undesignated	453,154		
Designated by Board for scholarships	27,237		
With donor restrictions		8,159,781	(460,661)
Scholarships	556,560		
Programs	3,720,408		
Endowment	4,343,474		
Total Net Assets	9,100,833	8,541,180	(559,653)
Total Liabilities & Net Assets	\$ 9,320,088	\$ 8,922,175	\$ (397,913)

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Changes in Cash and Endowment Investment Balances

	<u>Cash</u>	<u>Investments</u>	<u>Total</u>
Receipts			
Gifts received	\$ 899,559	\$ -	\$ 899,559
Pledge payments received	312,500	-	312,500
Transfers	(50,000)	50,000	-
Prior year earnings reinvested in corpus	-	1,728	1,728
Investment income	80,085	5,790	85,875
Change in unrealized gain	-	308,880	308,880
Total receipts	<u>1,242,144</u>	<u>366,398</u>	<u>1,608,542</u>
Expenditures			
Scholarships	344,520	-	344,520
University support	1,309,003	-	1,309,003
Community service program support	25,000	-	25,000
Management & general	11,049	-	11,049
Fundraising & development	5,734	-	5,734
Total expenditures	<u>1,695,306</u>	<u>-</u>	<u>1,695,306</u>
Net change	(453,162)	366,398	(86,764)
Beginning balance	<u>4,442,355</u>	<u>3,665,946</u>	<u>8,108,301</u>
Ending balance	<u>\$ 3,989,193</u>	<u>\$ 4,032,344</u>	<u>\$ 8,021,537</u>

Notes

1. Transfers consist of the \$50,000 Terwilliger pledge payment moved from cash to endowments
2. Prior year earnings on La Prensa and Real Estate Council endowments were reinvested into endowment corpus

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Expendable balances for accounts marked with an asterisk (*) represent cash balances less amounts requested by the University.

	Endowed	Expendable
Donor-Restricted Accounts		
Endowed Scholarships		
La Prensa Endowed Scholarship	\$ 26,210	\$ 2,254
Frank Madla Presidential Endowed Scholarship	23,647	3,099
Clara A. & Raymond A. Lackey Memorial Scholarship	11,000	6,335
AT&T Endowed Scholarship	10,000	1,582
E. Michael Guerra Leadership Endowed Scholarship (Real Estate Council of SA)	14,348	1,409
Bartlett Cocke/Munoz & Co. Endowment	63,672	-
American Petroleum Institute SA Chapter Scholarship Endowment	80,000	4,696
Carter International Business Endowed Scholarship	37,794	3,925
Defender's Society Scholarship	11,025	1,927
Greehey Family Foundation First Generation Endowed Scholarship *	1,000,000	49,258
Carlos and Malu Alvarez Endowed Scholarship	250,000	24,288
Greater Texas Foundation - Alonso Ancira Removing Educational Barriers Scholarship Endowment	200,000	43,205
David J. Bailey, CPA Endowed Scholarship	11,202	1,820
Stantec Architecture Endowed Scholarship	10,133	766
Financial Literacy of South Texas Foundation Scholarship	1,008,419	28,336
Charlotte Han Sharp Endowed Scholarship	20,000	-
Total Endowed Scholarships	<u>2,777,450</u>	<u>172,899</u>
Endowed University Program Support		
Cisneros Intitute for Leadership Studies Endowment (excludes net pledge of \$578,265) *	504,764	\$ 20,760
Terwilliger Distinguished Lecture Series (excludes net pledge of \$49,261)	201,486	13,000
Financial Literacy of South Texas - stipends	-	15,584
Total Endowed University Program Support	<u>706,250</u>	<u>49,344</u>
Total Endowment Accounts - excluding pledges and unrealized investment gains	3,483,700	222,243
Less: endowment gifts included in cash	(21,500)	-
Total Endowment Investments - excluding pledges and unrealized investment gains	<u>3,462,200</u>	<u>222,243</u>

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	Endowed	Expendable
Donor-Restricted Accounts		
Non-Endowed Scholarships		
Armed Forces Comm and Electronics Assoc (AFCEA) (excludes net pledge of \$24,579)		5,000
Ancira		14,293
ASPIRE Scholarship Fund - South San (Teniente Family)		13,100
Citi Pathways to Prosperity		25,000
City of San Antonio - Pathways to Leadership		-
Creekmore Military Counseling		56,009
Creekmore Foundation - Teacher STEM		4,938
Hispanic Womens Network Matching		1,800
HOPE - CPS energy dependents		-
James/Judy Adams Fund		50,000
Janie M. Gonzalez Scholarship - Cyber		3,795
Melissa Sanchez		500
Ocasio-Lopez-Hernandez Memorial History		1,000
Professor Emeritus Dr. Rosario Torres Raines		-
San Antonio Institute of Internal Auditors		6,750
School Leadership Consortium (SLC) Principal		10,276
Sorrell Special Education Memorial		950
St. Phillips Presidential scholarship		4,500
Terracon STEM		2,000
Texas A&M San Antonio Foundation Scholarships		-
Texas Society of Certified Public Accountants (TSCPA)		2,450
Toyota - Martin Luther King		14,622
Toyota - My Brothers Keeper		21,356
Toyota - STEM II		2,750
Toyota - TX Teacher STEM		-
Valero Alamo Bowl		-
Total Non-Endowed Scholarships		<u>241,089</u>

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Expendable balances for accounts marked with an asterisk (*) represent cash balances less amounts requested by the University.

	Endowed	Expendable
Donor-Restricted Accounts		
Non-Endowed University Program Support		
Mays Experiential Learning Center		2,692,098
Mission Future Project - Mays Center		-
Autism RISE Center - excludes net pledge of \$247,182) *		-
Cast STEM Grant *		-
Peer-to-Peer Financial Literacy Education		21,101
San Antonio Clean Technology		15,000
Enterprise Holding Foundation grant		-
College of Business pre-endowment		1,670
Chandrakala pre-endowment		1,250
Total Non-Endowment University Program Support		<u>2,731,119</u>
Foundation Operations - Restricted		
The Ring Award		2,800
College of Business Professionalism Dinner		-
Staff emergency loan fund		1,349
Jaguar Lift fund *		-
General's Food Pantry *		-
Gregory Garcia Founders Hall		8,050
Total Foundation Operations - Restricted		<u>12,199</u>
Total, Donor-Restricted Accounts	3,462,200	3,206,650
Reconciling items:		
Unrealized investment gains	570,144	-
Pledges receivable - net of discount	627,526	271,761
Endowment gifts included in cash	21,500	-
TOTAL DONOR-RESTRICTED NET ASSETS	<u>\$ 4,681,370</u>	<u>\$ 3,478,411</u>

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Expendable balances for accounts marked with an asterisk () represent cash balances less amounts requested by the University.*

	Endowed	Expendable
Unrestricted Accounts		
Operating account		\$ 68,659
Alumni pavers		15,285
Golf tournament		48,687
Dream Makers *		223,065
Board reserve account		<u>25,703</u>
TOTAL, UNRESTRICTED NET ASSETS		<u>\$ 381,399</u>

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Amounts Requested by TAMUSA	Requested
Scholarships	
<i>Endowed</i>	
Greehey Family Foundation First Generation Endowed Scholarship	\$ 6,000
	-
	<u>6,000</u>
<i>Expendable</i>	
General University (from Dream Makers)	60,763
Valero Alamo Bowl (from Dream Makers)	35,000
	-
	<u>95,763</u>
Operations and Support	
<i>Endowed</i>	
Cisneros Institute for Leadership Studies	6,683
	-
	<u>6,683</u>
<i>Expendable</i>	
Butt Foundation - Autism RISE Center	270,000
CAST STEM	2,046
General's Food Pantry	378
Jaguar Lift Fund	125
	<u>272,549</u>
Total Requests Outstanding as of April 22, 2021	<u>\$ 380,995</u>



TEXAS A&M UNIVERSITY
SAN ANTONIO

Foundation Transfer Requests
March 2021

Date Requested →	1/13/2021	2/12/2021	3/9/2021	4/1/2021	4/22/2021	Total
Scholarships						
American Petroleum Institute SA Chapter	\$ -	\$ 2,500.00 {1}	\$ -	\$ -	\$ -	\$ 2,500.00
Carlos and Malu Alvarez	4,000.00 {2}	4,000.00 {1}	-	-	-	8,000.00
Carter International Business	500.00 {2}	500.00 {1}	-	-	-	1,000.00
Financial Literacy Foundation of South Texas	34,000.00 {2}	-	-	-	-	34,000.00
Greehey Family Foundation First Generation	30,000.00 {3}	27,000.00 {1}	3,000.00 {3}	6,000.00	-	66,000.00
AFCEA	-	3,750.00 {1}	-	-	-	3,750.00
General University (from Dream Makers)	-	-	-	-	60,762.73	60,762.73
Terracon STEM	-	1,000.00 {1}	-	-	-	1,000.00
Texas A&M San Antonio Foundation	1,000.00 {2}	11,737.27 {1}	-	-	-	12,737.27
Texas Society of CPAs	-	1,000.00 {1}	-	-	-	1,000.00
Toyota - Martin Luther King, Jr.	-	3,100.00 {1}	-	-	-	3,100.00
Toyota - STEM II	5,500.00 {2}	-	1,375.00 {3}	-	-	6,875.00
Valero Alamo Bowl (from Dream Makers)	-	-	-	-	35,000.00	35,000.00
Program Support						
Cisneros Institute for Leadership Studies	-	-	-	6,682.70	-	6,682.70
Butt Foundation - Autism RISE Center	-	-	-	-	270,000.00	270,000.00
CAST STEM	-	-	-	-	2,046.31	2,046.31
Archives and Special Collections	-	-	10,040.00 {3}	-	-	10,040.00
General's Food Pantry	-	-	2,763.36 {3}	378.34	-	3,141.70
Jaguar Lift Fund	-	-	1,560.00 {3}	125.00	-	1,685.00
Mays Experiential Learning Center	-	-	307,902.00 {4}	-	-	307,902.00
Student Emergency Fund	-	-	30,197.60 {3}	-	-	30,197.60
Total Requests as of 22 Apr 2021	\$ 75,000.00	\$ 54,587.27	\$ 356,837.96	\$ 13,186.04	\$ 367,809.04	\$ 867,420.31
Outstanding as of 22 Apr 2021	\$ -	\$ -	\$ -	\$ 13,186.04	\$ 367,809.04	\$ 380,995.08

Notes:

- {1} Amount received on 9 Mar 2021.
- {2} Amount received on 16 Mar 2021.
- {3} Amount received on 26 Mar 2021.
- {4} Amount received on 29 Mar 2021.