

# The Magik Theatre Profit & Loss

July 2018 through June 2019

Jul '18 - Jun 19

Ordinary Income/Expense

Income

4000 · Earned Revenue

4100 · Ticket Sales and Concessions

4110 · Group Ticket Sales	286,637.32
4120 · Individual Ticket Sales	271,994.68
4130 · Season Pass Sales	56,393.50
4150 · Gift Certificate Sales	897.00
4180 · Concessions and Merchandise	
4181 · Concession Sales	53,436.14
4182 · Merchandising Sales	40,631.90
4180 · Concessions and Merchandise - Other	100.00

Total 4180 · Concessions and Merchandise 94,168.04

4190 · Other Sales Revenue 36,802.93

4100 · Ticket Sales and Concessions - Other 142.00

Total 4100 · Ticket Sales and Concessions 747,035.47

4200 · Other Earned Revenue

4290 · Other Income	714.00
4260 · Interest Income	38.44
4210 · Preservation Fee Income	40,592.20
4220 · Processing Fees	3,711.00
4240 · Theatre Rental Revenue	31,744.25
4250 · Birthday Parties Revenue	4,529.40
4200 · Other Earned Revenue - Other	12,771.69

Total 4200 · Other Earned Revenue 94,100.98

4300 · Touring and TVY Revenue

4340 · Special Event - Teen Rep	37,038.00
4300 · Touring and TVY Revenue - Other	99,203.50

Total 4300 · Touring and TVY Revenue 136,241.50

4400 · Educational Programs Revenue

4410 · Classes and Camp Revenue	302,006.38
4420 · Artist in Residency Programs	66,158.75
4430 · Other Educational Programs	1,200.00
4400 · Educational Programs Revenue - Other	2,587.70

Total 4400 · Educational Programs Revenue 371,952.83

4900 · Other Income 3,694.13

Total 4000 · Earned Revenue 1,353,024.91

5000 · Contributed Revenue

5100 · Contributions and Donations

5110 · Government - General Operating	280,309.34
5111 · Government - Education Programs	6,843.75
5120 · Foundation - General Operating	667,915.45
5128 · Foundation - Restricted	16,653.00
5130 · Corporate - General Operating	61,000.00
5140 · Board Donations	1,000.00

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5150 · Individual Donations	25,755.32
5160 · In-Kind Donations	3,230.00
<b>Total 5100 · Contributions and Donations</b>	<b>1,062,706.86</b>
<b>5500 · Fundraising Revenue</b>	
5510 · Shakespeare Grants	20,300.00
5520 · A Night of Magik Income	63,405.68
5530 · Birdies for Charity Income	13,400.26
5590 · Other Fundraiser Events Income	1,526.18
5591 · Raffles Income	4,194.00
<b>Total 5500 · Fundraising Revenue</b>	<b>102,826.12</b>
5000 · Contributed Revenue - Other	109.00
<b>Total 5000 · Contributed Revenue</b>	<b>1,165,641.98</b>
<b>Total Income</b>	<b>2,518,666.89</b>
<b>Expense</b>	
<b>6000 · Production Expenses</b>	
6100 · Production - Main Stage Expense	108,455.84
6300 · Production -Tour & TVY Expense	5,738.93
6800 · Production - General Expenses	5,446.93
6000 · Production Expenses - Other	10.80
<b>Total 6000 · Production Expenses</b>	<b>119,652.50</b>
<b>7000 · Education Expenses</b>	<b>7,171.73</b>
<b>8000 · General &amp; Administrative Exp</b>	
8100 · Advertising and Marketing Exp	112,756.48
<b>8200 · Concessions &amp; Merchandise</b>	
8210 · Concession Supplies	12,854.79
8211 · Merchandise/Store	18,305.00
8212 · Birthday Party Supplies	185.86
8213 · Box Office Admin Expenses	2,410.01
8200 · Concessions & Merchandise - Other	656.87
<b>Total 8200 · Concessions &amp; Merchandise</b>	<b>34,412.53</b>
<b>8300 · Building Expenses - Downtown</b>	
<b>8310 · Building R&amp;M - Downtown</b>	
8311 · Building R&M - Downtown	18,195.35
8312 · Building Improvements - Downtown	141,294.54
8313 · Building Supplies - Downtown	85.73
8318 · Preservation Fee R&M - Downtown	33,892.57
8319 · Other Building Exp - Downtown	12,870.14
<b>Total 8310 · Building R&amp;M - Downtown</b>	<b>206,338.33</b>
8320 · Rent - Downtown	21,873.53
<b>8330 · Utilities - Downtown</b>	
8331 · Electric - Downtown	40,144.13
8332 · Internet and Phone - Downtown	14,297.37
8333 · Water - Downtown	929.59
8330 · Utilities - Downtown - Other	2,938.33
<b>Total 8330 · Utilities - Downtown</b>	<b>58,309.42</b>

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8390 · Other Downtown Office Expenses	5,423.71
8300 · Building Expenses - Downtown - Other	1,426.90
<b>Total 8300 · Building Expenses - Downtown</b>	<b>293,371.89</b>
<b>8400 · Building Expenses - MPAC</b>	
8410 · Building R&M - MPAC	
8411 · Building R&M - MPAC	17,935.24
8413 · Building Supplies - MPAC	3,761.63
<b>Total 8410 · Building R&amp;M - MPAC</b>	<b>21,696.87</b>
8420 · Rent - MPAC	88,925.00
8430 · Utilities - MPAC	
8432 · Internet and Phone - MPAC	300.54
8430 · Utilities - MPAC - Other	9,795.42
<b>Total 8430 · Utilities - MPAC</b>	<b>10,095.96</b>
8490 · Other MPAC Office Expenses	193.86
8400 · Building Expenses - MPAC - Other	572.04
<b>Total 8400 · Building Expenses - MPAC</b>	<b>121,483.73</b>
<b>8800 · Office Expenses</b>	
8810 · Banking Fees and Adjustments	
8811 · Bank Service Charges	2,086.17
8812 · Credit Card Company Fee	16,845.26
8813 · Interest Expense	10,054.79
8819 · Other Fees and Adjustments	9,760.07
8810 · Banking Fees and Adjustments - Other	-237.54
<b>Total 8810 · Banking Fees and Adjustments</b>	<b>38,508.75</b>
8820 · Insurance	
8821 · Liability Insurance	32,827.40
8822 · Occupational Insurance	7,637.10
<b>Total 8820 · Insurance</b>	<b>40,464.50</b>
8830 · Other Office Expenses	
8831 · Copier Lease	29,499.34
8832 · Software Fees	10,520.48
8833 · Dues and Subscriptions	2,249.00
8834 · Postage and Delivery	8,410.31
8835 · License and Permits	460.00
8836 · Printing and Reproduction	305.66
8837 · Office Supplies	14,301.05
8839 · Other Office Expense	308.10
8830 · Other Office Expenses - Other	356.81
<b>Total 8830 · Other Office Expenses</b>	<b>66,410.75</b>
8840 · Professional Fees	
8841 · Consulting	44,280.79
8842 · Accounting	5,150.00
8843 · Legal Fees	585.00
8840 · Professional Fees - Other	1,200.00
<b>Total 8840 · Professional Fees</b>	<b>51,215.79</b>

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	<b>Jul '18 - Jun 19</b>
<b>8850 · Travel, Meals and Conferences</b>	
8851 · Travel & Lodging - Office/Admin	4,655.24
8852 · Business Meals - Office/Admin	1,938.25
8853 · Parking - Office/Admin	1,630.20
8854 · Conferences - Office/Admin	1,559.79
8855 · Entertainment - Office/Admin	167.62
8859 · Other - Office/Admin Expenses	4,626.33
8850 · Travel, Meals and Conferences - Other	2,250.00
<b>Total 8850 · Travel, Meals and Conferences</b>	<b>16,827.43</b>
<b>8890 · Other Operating Expenses</b>	
8892 · Depreciation Expense	57,171.00
8899 · Miscellaneous Expense	1,365.95
8890 · Other Operating Expenses - Other	1,347.76
<b>Total 8890 · Other Operating Expenses</b>	<b>59,884.71</b>
<b>8800 · Office Expenses - Other</b>	<b>4,008.61</b>
<b>Total 8800 · Office Expenses</b>	<b>277,320.54</b>
<b>8000 · General &amp; Administrative Exp - Other</b>	<b>1,669.74</b>
<b>Total 8000 · General &amp; Administrative Exp</b>	<b>841,014.91</b>
<b>8900 · Salaries and Wages</b>	
<b>8910 · Wages - Office</b>	
8911 · Wages - Office/Admin	28,319.35
8912 · Wages - Building Maintenance	8,011.53
8910 · Wages - Office - Other	853,684.72
<b>Total 8910 · Wages - Office</b>	<b>890,015.60</b>
<b>8920 · Wages - Production</b>	
8921 · Wages - Production Team	1,400.00
8922 · Wages - Artistic & Tech Staff	49,351.99
8923 · Wages - Performers	107,367.92
8924 · Wages - Tour	18,779.26
8929 · Wages - Other Production	1,860.00
8920 · Wages - Production - Other	16,127.52
<b>Total 8920 · Wages - Production</b>	<b>194,886.69</b>
<b>8930 · Wages - Education</b>	
8931 · Wages - Classes and Camps	3,900.00
8933 · Wages - Education Special Event	8,125.00
8939 · Wages - Education Other	50.00
8930 · Wages - Education - Other	24,865.00
<b>Total 8930 · Wages - Education</b>	<b>36,940.00</b>
<b>8950 · Wages - Development</b>	
8952 · Wages - Garnishments	2,397.48
<b>Total 8950 · Wages - Development</b>	<b>2,397.48</b>
<b>8970 · Benefits - Health Insurance</b>	<b>63,582.18</b>
<b>8980 · Payroll Taxes</b>	<b>165,912.99</b>
<b>8990 · Payroll Company Fee</b>	<b>2,487.46</b>
<b>8900 · Salaries and Wages - Other</b>	<b>19,464.65</b>

The Magik Theatre  
**Profit & Loss**  
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	<u>Jul '18 - Jun 19</u>
Total 8900 · Salaries and Wages	1,375,687.05
9000 · Fundraising Expense	
9110 · Shakespeare in the Park Expense	28,380.84
9120 · A Night of Magik Expense	6,910.09
9250 · Capital Campaign-25 Expenses	75.00
9300 · Development Expenses	2,595.99
9000 · Fundraising Expense - Other	11,717.25
Total 9000 · Fundraising Expense	<u>49,679.17</u>
Total Expense	<u>2,393,205.36</u>
Net Ordinary Income	<u>125,461.53</u>
Net Income	<u><u>125,461.53</u></u>