

Copy of 2021 SLC REVENUE EXPENSE BUDGET WORKSHEET (01-19-2021) draft  
SUMMARY REVENUE & EXPENSES

THE SADDLE LIGHT CENTER												
2020 ACTUAL / 2021 BUDGET												
ACCOUNT NUMBER			2015	2016	2017	2018	2019	2020	2021			
			ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	BUDGET			
4000	<b>REVENUE</b>											
4100	RIDER'S FEES		34,127	35,884	40,540	33,727	37,802	39,700	40,000			
4201	FULL SCHOLARSHIPS EARNED		13,350	18,340	25,730	15,860	14,050	9,320	9,500			
4301	PARTIAL SCHOLARSHIPS EARNED	10.9%	9,580	4,932	3,385	4,506	5,745	3,205	3,500	5.8%		
4600	AWCF		-	-	-	-	-	-	-			
4601	DSSW		22,556	24,267	27,210	28,908	29,114	16,455	17,000			
4602-A	LIFETIME LIVING		1,758	1,245	147	-	-	-	-			
4602-B	GROUP HOME		-	-	-	-	-	-	-			
	RES CARE		590	1,200	1,875	-	-	-	-			
4602	EDUCARE		1,320	-	75	1,575	1,825	2,834	2,800			
4603	TOC		7,860	12,660	9,240	7,000	7,840	4,340	4,300			
4604	CAPROCK		6,737	11,150	9,833	9,679	11,459	9,291	9,000			
4605	OTHER		-	-	-	-	97	2,310	2,300			
	<b>RIDERS REVENUE</b>	<b>44%</b>	<b>97,878</b>	<b>45%</b> <b>109,678</b>	<b>46%</b> <b>118,035</b>	<b>50%</b> <b>101,255</b>	<b>48%</b> <b>107,932</b>	<b>45%</b> <b>87,455</b>	<b>40%</b> <b>88,400</b>			
4710	DONATIONS		47,867	77,863	60,498	62,347	75,736	76,947	79,300			
4720	GIFTS IN KIND		15,699	12,386	4,084	-	813	1,488	1,500			
4730	DONATED PROF FEES & SERVICES		616	826	1,178	1,379	-	887	500			
4740	FOUNDATION & TRUST GRANTS		27,625	15,500	20,675	26,810	23,310	42,860	40,000			
4700	DONATIONS, OTHER / IRA		-	560	-	100	11,857	6,153	6,000			
	<b>DONATIONS</b>	<b>44%</b>	<b>91,807</b>	<b>42%</b> <b>107,135</b>	<b>45%</b> <b>86,435</b>	<b>37%</b> <b>90,635</b>	<b>43%</b> <b>111,716</b>	<b>47%</b> <b>128,335</b>	<b>59%</b> <b>127,300</b>			
4611	EQUESTFEST		21,920	16,274	23,707	13,722	12,859	-	18,000			
4612	FUNDRAISING INCOME		5,586	5,227	6,751	5,985	4,815	684	5,000			
	<b>FUNDRAISING INCOME</b>	<b>12%</b>	<b>27,506</b>	<b>13%</b> <b>21,501</b>	<b>9%</b> <b>30,458</b>	<b>13%</b> <b>19,707</b>	<b>9%</b> <b>17,674</b>	<b>7%</b> <b>684</b>	<b>0%</b> <b>23,000</b>			
	<b>TOTAL REVENUE</b>		<b>217,191</b>	<b>238,314</b>	<b>234,928</b>	<b>211,596</b>	<b>237,322</b>	<b>216,474</b>	<b>238,700</b>			
6000	<b>GENERAL &amp; ADMINISTRATIVE</b>											
6010	DIRECTORS FEES		12,360	12,731	13,113	6,877	6,888	4,372	7,308			
6011	D & O INSURANCE		350	350	350	350	350	350	350			
6020	ADMIN ASSISTANT		10,425	17,106	17,525	17,302	16,519	11,927	17,505			
6030	SOCIAL SECURITY TAX		5,600	6,274	7,111	7,167	6,945	4,284	7,083			
6040	MEDICARE EXPENSE		1,310	1,467	1,663	1,676	1,624	1,002	1,657			
	TEXAS WORKFORCE		5,823	589	316	242	237	143	1,347			
6042	EQUESTFEST EXPENSES		731	3,332	5,529	5,303	4,397	-	4,500			
6050	FUND RAISING EXPENSES		4,604	321	2,221	-	498	-	750			
6060	MARKETING EXPENSE		3,598	6,006	4,878	3,439	2,277	826	2,500			
6070	BANK FEES		-	-	128	60	25	-	100			
6080	ACCOUNTING EXPENSE		2,067	2,519	2,563	2,655	2,687	2,933	2,900			
6090	OFFICE & MISCELLANEOUS EXPENSE		286	1,289	1,060	1,221	494	507	1,000			
6091	OFFICE SUPPLIES		4,671	4,659	5,887	4,197	4,623	2,793	3,500			
6000	<b>TOTAL GENERAL &amp; ADMINSTRATIVE</b>		<b>51,825</b>	<b>56,643</b>	<b>62,344</b>	<b>50,490</b>	<b>47,564</b>	<b>29,137</b>	<b>50,500</b>			
	<b>PROGRAM EXPENSES</b>											
6200	<b>HORSE &amp; BARN EXPENSES</b>											
6210	FACILITY RENT		22,800	23,280	23,760	23,760	27,280	23,600	27,600			
6220	BARN EXPENSES		4,139	3,641	429	1,595	929	1,301	1,500			
6221	TRUCK EXPENSES		1,853	3,487	1,885	1,739	847	1,390	1,500			
6225	DEPRECIATION		-	-	-	-	-	-	-			
6230	FEED		11,439	9,557	9,055	7,969	8,708	9,527	9,500			
6231	SHAVINGS		7,310	7,982	5,938	5,480	4,210	3,944	4,500			
6232	ALFALFA		3,104	2,502	3,765	3,932	6,010	6,618	7,000			

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ACCOUNT NUMBER		2015	2016	2017	2018	2019	2020	2021
		ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	BUDGET
6233	HAY	11,676	12,665	13,902	15,296	14,275	16,224	16,000
6240	FLY TREATMENT--OVERHEAD SPRAY	550	825	-	560	-	-	500
6250	HORSE CARE SUPPLIES	1,176	1,766	1,834	1,874	963	657	1,500
6260	MEDICINE	3,222	1,716	2,417	2,005	3,803	6,099	4,500
6261	VETERINARIAN	4,909	7,636	7,604	6,599	3,967	6,100	4,500
6265	CONTRACT LABOR	-	-	-	-	-	-	-
6270	BARN MANAGER	25,808	26,499	28,413	28,518	25,119	19,030	29,994
6280	HORSE TRAINERS	2,081	2,143	2,720	3,418	3,398	2,864	3,000
6290	FARRIER	2,710	3,200	4,120	4,340	2,960	3,400	3,500
<b>6200</b>	<b>TOTAL HORSE &amp; BARN EXPENSES</b>	<b>102,777</b>	<b>106,899</b>	<b>105,842</b>	<b>107,084</b>	<b>102,469</b>	<b>100,754</b>	<b>115,094</b>
6500	<b>RIDER PROGRAM EXPENSES</b>							
6510	HIPPOTHERAPY INSTRUCTOR FEES	28,917	27,303	34,012	34,111	36,618	19,624	42,921
6515	TRANSCRIPTION FEES	3,798	3,902	2,626	2,879	2,924	3,476	3,400
6520	THERAPEUTIC INSTRUCTOR FEES	2,516	4,607	6,068	4,451	4,130	2,944	6,674
	PROGRAM DIRECTOR		-	-	6,877	6,888	4,371	6,674
6530	VOLUNTEER COORDINATOR	9,942	11,986	12,673	15,750	11,258	4,155	4,200
6540	PROGRAM COORDINATOR	-	-	-	-	-	-	-
6542	RIDER PROGRAM SUPPLIES/EQUIPMENT	2,915	1,590	644	280	1,100	-	500
6550	GENERAL LIABILITY INSURANCE	1,727	1,921	1,862	1,864	1,864	1,904	2,000
6560	STATE/PT LICENSE	215	220	220	-	-	-	200
6570	PATH FEES & EXPENSES	4,200	2,935	4,369	3,080	4,490	2,165	3,500
6580	PHONE & UTILITIES	2,856	2,638	2,398	2,559	2,517	3,534	3,000
<b>6500</b>	<b>TOTAL RIDER PROGRAM EXPENSES</b>	<b>57,086</b>	<b>57,102</b>	<b>64,872</b>	<b>71,851</b>	<b>71,789</b>	<b>42,173</b>	<b>73,069</b>
	<b>TOTAL EXPENSES</b>	<b>211,688</b>	<b>220,644</b>	<b>233,058</b>	<b>229,425</b>	<b>221,822</b>	<b>172,064</b>	<b>238,663</b>
	<b>NET INCOME (LOSS)</b>	<b>5,503</b>	<b>17,670</b>	<b>1,870</b>	<b>(17,829)</b>	<b>15,500</b>	<b>44,410</b>	<b>37</b>