

Autistic Treatment Center, Inc.

INCOME STATEMENT
Combined Operations

For the Twelve Months Ending Monday, August 31, 2020

	August FY 2020 Actual	August FY 2020 Budget	YTD FY 2020 Actual	YTD FY 2020 Budget	August FY 2019 Actual	YTD FY 2019 Actual
Income Statement						
<i>Revenue:</i>						
School Districts	\$376,579	\$405,038	\$4,715,099	\$4,860,417	\$369,622	\$4,604,894
Consumer Fees	11,536	25,999	266,931	312,001	18,943	283,982
Private Pay	15,917	16,067	195,824	192,796	16,067	194,357
Diagnostics	2,121	0	10,334	0	1,830	17,382
Contractual Allowance	(964)	0	(4,406)	0	(801)	(4,779)
ABA Therapy	72,150	237,357	2,360,008	2,848,239	380,112	4,503,142
Contractual Allowance-ABA	(21,718)	0	(589,298)	0	(41,241)	(1,473,935)
OT, PT & ST Therapy	164,262	80,614	2,149,417	967,349	234,858	2,673,159
Contractual Allowance-OTPTST	(102,207)	0	(1,340,665)	0	(140,446)	(1,695,181)
State	666,719	642,197	7,551,728	7,706,406	624,372	7,336,837
Donations, Unrestricted	13,141	14,174	168,735	170,000	8,915	182,669
Special Events	0	10,000	123,032	120,000	819	230,635
Grant/Endowment Donations	50	5,000	17,510	60,000	350	13,930
Donations, Restricted	52,420	29,163	625,403	350,000	13,105	190,551
PPP Funds	0	0	2,624,000	0	0	0
Employment Services	0	450	711	5,400	0	4,201
Other Income	26,548	10,770	161,096	129,240	11,393	155,662
Total Income	\$1,276,554	\$1,476,829	\$19,035,459	\$17,721,848	\$1,497,898	\$17,217,506
<i>Expenses:</i>						
Payroll						
Administrative Salaries	119,356	123,482	1,527,028	1,481,773	120,505	1,412,798
Program Support Staff	108,109	105,430	1,369,759	1,265,160	110,463	1,322,479
Rehab Program Admin - Staff	62,813	73,974	855,418	887,600	90,691	1,044,642
Outpatient Labor - Staff	29,516	153,423	1,407,401	1,841,200	151,163	1,603,775
Contract Labor Treatment	0	0	6,354	0	2,560	212,045
Training Labor	3,915	10,938	80,527	131,300	16,820	133,458
PCA/Teaching Homes	308,362	285,501	3,794,012	3,426,002	301,250	3,465,199
Employment Services	38,816	38,369	462,944	460,427	32,846	397,473
Educational Services	115,988	124,503	1,536,395	1,494,035	102,505	1,356,104
Vacation Pay	22,034	24,113	264,412	289,501	33,493	272,376
Sick Pay	7,393	9,401	85,470	112,852	8,948	112,436
Holiday Pay	0	0	45,065	0	0	36,203
Employer Payroll Taxes	63,336	68,561	838,700	822,923	70,009	822,234
ATC Retirement	10,000	9,865	120,000	118,465	10,000	120,000
Supplemental Compensation	0	0	0	0	(12,833)	77,167
SUTA	303	3,044	29,915	36,647	1,205	33,545
Insurance-WC	3,430	13,609	142,837	163,148	36,896	114,897
Insurance-Health/Life	52,389	58,786	559,031	705,480	46,291	537,595
Contract Fees	15,742	5,151	166,321	61,800	9,638	80,998
Total Payroll Expenses	961,502	1,108,150	13,291,589	13,298,313	1,132,450	13,155,424
<i>% of Revenue</i>	<i>75</i>	<i>75</i>	<i>70</i>	<i>75</i>	<i>76</i>	<i>76</i>
Food	20,039	23,861	273,951	286,326	42,742	299,873
Household Supplies	10,252	9,212	115,096	110,568	15,087	119,325
Sm Appliances/Furn/Equip	5,958	3,916	47,821	47,014	8,264	59,069
Utilities	33,729	23,547	318,568	282,550	38,307	304,063
Minor Repair/Maint.	26,818	19,185	248,339	229,249	22,935	236,820
Consulting Fees	0	116	600	1,400	1,400	2,338
Diagnostics/Consultation/Behavioral Exp	0	0	784	0	896	4,256
Edu/Therapy Supplies	4,529	5,625	40,259	67,500	5,398	65,206
Empl Svcs Supplies	774	1,725	16,553	20,700	3,390	25,037
Tiger Cafe/Coffee Shop	280	763	439	9,200	400	2,803
Telephone/Connectivity	17,129	20,158	193,433	241,995	10,902	226,253
Vehicle Supplies	597	1,609	13,742	19,300	7,626	23,956
Equipment Rental	4,283	4,105	57,537	49,200	4,290	51,413
Vehicle Rent	0	116	0	1,400	5,015	7,326
Vehicle Repair	1,282	1,791	16,371	21,500	3,982	23,931
Vehicle Fuel	4,292	3,793	33,309	45,508	9,196	49,658

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	August FY 2020 Actual	August FY 2020 Budget	YTD FY 2020 Actual	YTD FY 2020 Budget	August FY 2019 Actual	YTD FY 2019 Actual
Janitorial Supplies	314	1,305	11,987	15,500	1,034	14,711
Janitorial Service	10,000	5,895	67,733	70,800	10,000	70,002
Computer Supplies	808	1,330	8,684	15,800	2,289	15,423
Software Maintenance	3,500	0	18,863	0	3,500	11,226
Office Supplies	7,431	6,762	109,830	81,100	19,871	100,462
Postage/Delivery	707	899	9,812	10,700	884	10,698
Membership/Dues/Subs.	1,520	1,406	22,152	16,900	1,986	25,150
Interest Expense	25,341	22,175	302,393	266,100	29,594	275,463
Late Fees/Finance Chg/Penalty	14,636	12	17,883	100	0	267
Sales Tax	422	2,053	4,588	24,400	1,121	9,147
Property Tax	3,239	0	25,915	0	888	15,520
UBIT Income Tax	0	0	0	0	(5,500)	(5,500)
Rent	5,709	9,194	107,923	110,300	8,642	110,395
Public Relations	0	121	362	1,400	100	1,135
Business Meals	71	621	3,032	7,400	835	7,531
Employee Relations	476	632	5,735	7,600	1,463	7,420
Marketing	(1,321)	1,951	3,239	23,500	302	18,431
Medical-Consumers	5,483	989	44,824	11,934	(108)	40,925
Medical-Employees	2,237	3,796	26,914	45,800	4,189	45,357
Prescriptions	2,054	1,341	14,467	16,100	5,695	19,575
Dental	14,514	666	35,247	8,000	10,649	24,889
Travel	696	3,376	22,995	40,400	10,799	57,221
Depreciation	74,665	75,454	910,655	905,340	72,233	755,604
Bad Debt Expense	10,635	22,834	152,279	274,111	(20,590)	184,821
Staff Education	1,462	2,871	16,859	34,300	12,818	40,693
Miscellaneous	0	46	5,573	500	(1,827)	(818)
Use of Restricted Donations	12,936	0	45,678	0	941	19,326
Insurance	19,539	15,767	204,517	189,210	23,257	187,337
Legal	0	1,550	2,210	18,600	451	16,566
Professional Fees	15,915	16,620	206,229	199,408	22,180	219,376
Endowment Expenses	995	763	11,647	9,200	2,535	12,082
License Fees	825	413	3,823	5,000	0	4,151
Quality Assurance Fees	10,419	9,934	124,923	119,200	10,252	119,814
Recruiting	6,366	2,124	55,077	25,400	11,378	35,460
Investment & Bank Fees	706	1,313	13,879	15,800	1,849	19,385
Board Related Exp	29	1,988	14,092	23,900	113	22,757
Special Needs	11,830	2,434	40,209	29,200	21,612	52,023
Outings	1,206	2,184	20,010	26,300	3,469	29,038
NARPAA	0	87	1,000	1,000	0	1,000
Total Non Payroll Exp	395,327	340,428	4,070,040	4,083,713	448,734	4,095,390
Total Expenses	1,356,829	1,448,578	17,361,629	17,382,026	1,581,184	17,250,814
Operating Gain/(Loss)	(\$80,275)	\$28,251	\$1,673,830	\$339,822	(\$83,286)	(\$33,308)
<i>Investments:</i>						
Dividend/Interest Revenue	1,781	0	18,735	0	1,771	22,519
Endowment Dividend	3,825	0	54,916	0	3,649	55,083
Gain/Loss on Investments	1,918	0	(11,164)	0	1,155	5,206
Gain/Loss on Endowment	70,653	0	116,449	0	(15,539)	22,050
Total Investments	78,177	0	178,936	0	(8,964)	104,858
<i>Capital Campaign:</i>						
Capital Campaign Revenue-DLS	0	6,250	100	75,000	0	0
Capital Campaign Revenue-SAT	200	6,250	2,621	75,000	(270)	310,959
Capital Campaign Expense-DLS	0	0	840	0	99	2,421
Capital Campaign Expense-SAT	0	0	0	0	0	24,368
Total Capital Campaign	200	12,500	1,881	150,000	(369)	284,170
Net Gain/(Loss)	(\$1,898)	\$40,751	\$1,854,647	\$489,822	(\$92,619)	\$355,720