

**Mission Road Developmental Center**

Income Statement

10 - OPERATING FUND

From 6/1/2023 Through 6/30/2023

	Current Period Actual	Current Period Budget - Original	Current Period Budget Variance	Current Year Actual	YTD Budget - Original	FYTD Budget Variance
<b>REVENUE</b>						
Contributions	10,693.14	35,930.33	(25,237.19)	1,042,730.12	431,163.96	611,566.16
Federal Grants	0.00	0.00	0.00	551,190.76	0.00	551,190.76
Special Events	(800.00)	0.00	(800.00)	215,286.09	215,992.13	(706.04)
Fees for Program Services	1,245,918.14	1,191,222.60	54,695.54	14,254,612.14	14,294,671.20	(40,059.06)
Fees For Program Services-Contributions-DJ	1,625.00	1,625.00	0.00	19,500.00	19,500.00	0.00
Workshop Contracts	(17.46)	12,500.00	(12,517.46)	158,089.17	150,000.00	8,089.17
Professional Program Fees-Internal	58,390.45	71,489.28	(13,098.83)	690,695.54	857,871.36	(167,175.82)
Reimbursement Fees	14,275.61	19,781.34	(5,505.73)	299,525.66	237,376.08	62,149.58
United Way	27,875.00	27,875.00	0.00	334,500.00	334,500.00	0.00
Investment Income	12.09	21.85	(9.76)	97.36	262.20	(164.84)
Miscellaneous Revenue	1,580.50	3,800.13	(2,219.63)	21,300.88	45,601.56	(24,300.68)
Contributions -Related Agencies	<u>299,067.09</u>	<u>0.00</u>	<u>299,067.09</u>	<u>897,481.84</u>	<u>824,209.00</u>	<u>73,272.84</u>
<b>Total REVENUE</b>	<b>1,658,619.56</b>	<b>1,364,245.53</b>	<b>294,374.03</b>	<b>18,485,009.56</b>	<b>17,411,147.49</b>	<b>1,073,862.07</b>
<b>EXPENSE</b>						
Salaries	808,952.74	724,851.88	(84,100.86)	9,728,175.73	8,698,222.56	(1,029,953.17)
Payroll Taxes	60,560.46	53,841.64	(6,718.82)	751,866.26	646,099.68	(105,766.58)
Workers Comp Insurance- Premiums	1,458.03	9,265.79	7,807.76	100,386.64	111,189.48	10,802.84
Employer Retirement- Contributions	12,914.90	13,040.72	125.82	155,290.37	156,488.64	1,198.27
Employee Retirement- Admin Fees	0.00	1,900.39	1,900.39	32,880.39	22,804.68	(10,075.71)
Employee Insurance Benefits	32,632.78	40,305.03	7,672.25	519,879.31	483,660.36	(36,218.95)
Other Employee Benefits	3,105.73	5,768.25	2,662.52	51,719.07	69,219.00	17,499.93
Corporate Insurance	19,979.04	21,461.13	1,482.09	259,928.20	257,533.56	(2,394.64)
IT Support Services	23,439.90	23,715.59	275.69	307,354.87	284,587.08	(22,767.79)
Professional Fees-Acctg,Legal,Etc	79.03	3,212.70	3,133.67	61,032.30	38,552.40	(22,479.90)
Professional Fees - Other	6,321.50	4,214.46	(2,107.04)	22,128.43	50,573.52	28,445.09
Professional Fees-Related Agency Program	2,077.13	1,324.60	(752.53)	12,661.84	15,895.20	3,233.36
Professional Fees - Program Related	197,972.98	169,599.20	(28,373.78)	2,107,011.67	2,035,190.40	(71,821.27)
Professional Fees-Internal	58,390.45	49,689.77	(8,700.68)	690,695.54	596,277.24	(94,418.30)
Training - Client	27,430.42	12,300.50	(15,129.92)	212,172.80	147,606.00	(64,566.80)
Training - Therapeutic	0.00	8,250.00	8,250.00	88,721.57	99,000.00	10,278.43
Supplies-all other	81,939.17	61,251.42	(20,687.75)	793,683.92	735,017.04	(58,666.88)
Workshop Supplies	0.00	592.95	592.95	2,763.18	7,115.40	4,352.22
Supplies-medical/adaptive aids	2,243.40	2,845.28	601.88	18,615.93	34,143.36	15,527.43
Reimbursable Medical Expense	21,492.46	17,801.01	(3,691.45)	235,600.62	213,612.12	(21,988.50)
Telephone	7,410.98	8,783.07	1,372.09	102,416.52	105,396.84	2,980.32
Postage	101.14	504.83	403.69	7,820.25	6,057.96	(1,762.29)
Utilities	31,414.52	29,207.64	(2,206.88)	368,855.71	350,491.68	(18,364.03)
Occupancy	38,338.91	30,810.79	(7,528.12)	328,387.31	369,729.48	41,342.17
Equipment Rental & Maintenance	3,284.76	1,788.43	(1,496.33)	38,729.11	21,461.16	(17,267.95)
Printing & Publications	1,343.76	1,374.00	30.24	18,380.76	16,488.00	(1,892.76)
Advertising-Job Recruitment	1,264.28	3,010.75	1,746.47	25,323.11	36,129.00	10,805.89
Transportation	16,289.54	12,106.44	(4,183.10)	160,788.02	145,277.28	(15,510.74)
Conferences	218.50	56.98	(161.52)	834.63	683.76	(150.87)
Membership Dues	571.43	1,117.84	546.41	15,099.68	13,414.08	(1,685.60)
Assistance to Individuals	6,993.96	2,429.00	(4,564.96)	56,500.96	29,148.00	(27,352.96)
Fundraising Expense-Special Event	52.57	2,994.98	2,942.41	43,521.58	35,939.76	(7,581.82)
Bad Debt Expense	15,534.25	0.00	(15,534.25)	59,922.49	0.00	(59,922.49)
Miscellaneous Expense	(3,991.82)	999.93	4,991.75	3,330.78	11,999.16	8,668.38
Promotional Fees	12,173.98	18.15	(12,155.83)	16,551.09	217.80	(16,333.29)
Bank Fees	254.70	64.41	(190.29)	1,602.84	772.92	(829.92)
Management Fee	120,596.79	121,598.15	1,001.36	1,547,718.99	1,459,177.80	(88,541.19)
Operating Fund Maintenance	<u>(157,741.74)</u>	<u>165.63</u>	<u>157,907.37</u>	<u>(157,741.74)</u>	<u>1,987.56</u>	<u>159,729.30</u>
<b>Total EXPENSE</b>	<b>1,455,100.63</b>	<b>1,442,263.33</b>	<b>(12,837.30)</b>	<b>18,790,610.73</b>	<b>17,307,159.96</b>	<b>(1,483,450.77)</b>
<b>Net Operating Income(Loss)</b>	<b>203,518.93</b>	<b>(78,017.80)</b>	<b>281,536.73</b>	<b>(305,601.17)</b>	<b>103,987.53</b>	<b>(409,588.70)</b>
<b>Net Revenue Over Expenditures</b>	<b>203,518.93</b>	<b>(78,017.80)</b>	<b>281,536.73</b>	<b>(305,601.17)</b>	<b>103,987.53</b>	<b>(409,588.70)</b>