

**TEAMability, Inc.**  
**Profit & Loss Budget Performance**  
 June 2019

	Jun 19	Budget	Jul '18 - Jun 19	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
Contributed Support	1,738.95	5,802.42	37,703.25	69,629.00	69,629.00
Fundraising Revenue	100.00	7,990.58	275,451.23	200,000.00	200,000.00
Grant Corporate	0.00		25,000.00		
Grants - Foundation / Trusts	2,000.00	42,000.00	371,513.00	504,000.00	504,000.00
Insurance Revenue	28,243.00	15,239.83	313,332.09	182,878.00	182,878.00
Interest-Savings	0.00	41.67	786.25	500.00	500.00
<b>Total Income</b>	32,081.95	71,074.50	1,023,785.82	957,007.00	957,007.00
<b>Cost of Goods Sold</b>					
Online,Credit Card Fees	6.10		135.09		
<b>Total COGS</b>	6.10		135.09		
<b>Gross Profit</b>	32,075.85	71,074.50	1,023,650.73	957,007.00	957,007.00
<b>Expense</b>					
Accounting & Legal Services	1,000.00	1,000.00	21,961.00	24,000.00	24,000.00
Advertising and Promotion	34.09	154.92	1,829.20	1,859.00	1,859.00
Aquatics	155.46		155.46		
Contract Services	3,709.88	4,099.17	50,578.79	49,190.00	49,190.00
Contracted Therapists	12,498.00	8,750.00	156,082.00	105,000.00	105,000.00
Equipment Rent & Maintenance	315.00	350.42	14,263.41	4,205.00	4,205.00
Fees, Services	30.72	416.67	3,952.44	5,000.00	5,000.00
Fundraising	1,000.00	0.00	47,836.16	45,000.00	45,000.00
Insurance	976.75	850.42	12,804.59	10,205.00	10,205.00
Licenses & Permits	0.00		100.00		
Meals & Entertainment	217.03	67.75	825.54	813.00	813.00
Membership, Dues, Subscriptions	224.19	392.25	4,502.88	4,707.00	4,707.00
Occupancy	4,684.26	3,580.25	52,585.55	42,963.00	42,963.00
Personnel	42,086.26	59,471.34	603,042.03	713,656.00	713,656.00
Postage and Delivery	15.99	23.00	129.21	276.00	276.00
Print and Copy	0.00	64.17	383.64	770.00	770.00
Professional Development	0.00	416.67	1,584.07	5,000.00	5,000.00
Supplies	1,102.12	739.58	16,001.63	8,875.00	8,875.00
Supplies - Maintenance	0.00		50.35		
Travel Expense	10.00		60.00		
Utilities	857.79	842.92	10,610.57	10,115.00	10,115.00
Volunteers	0.00		10.00		
<b>Total Expense</b>	68,917.54	81,219.53	999,348.52	1,031,634.00	1,031,634.00
<b>Net Ordinary Income</b>	(36,841.69)	(10,145.03)	24,302.21	(74,627.00)	(74,627.00)
<b>Other Income/Expense</b>					
<b>Other Income</b>					
In-Kind Contributions	0.00		4,540.60		
<b>Total Other Income</b>	0.00		4,540.60		
<b>Other Expense</b>					
Depreciation & Amortization Exp	2,158.25	1,800.00	25,899.00	21,600.00	21,600.00
In-Kind Expense	0.00		4,540.60		
Uncompensated Care	358.72		130,546.01		
<b>Total Other Expense</b>	2,516.97	1,800.00	160,985.61	21,600.00	21,600.00
<b>Net Other Income</b>	(2,516.97)	(1,800.00)	(156,445.01)	(21,600.00)	(21,600.00)
<b>Net Income</b>	(39,358.66)	(11,945.03)	(132,142.80)	(96,227.00)	(96,227.00)