

TEAMability, Inc.
Profit & Loss Budget Performance
June 2020

	Jun 20	Budget	Jul '19 - Jun 20	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
Contributed Support	109,891.36	12,500.00	195,851.08	150,000.00	150,000.00
Fundraising Revenue	0.00	23,375.00	0.00	280,500.00	280,500.00
Grant Corporate	0.00		25,000.00	0.00	0.00
Grants - Foundation / Trusts	151,000.00	36,666.66	603,747.50	440,000.00	440,000.00
Insurance Revenue	(30,804.70)	23,493.42	160,872.30	281,921.00	281,921.00
Interest-Savings	0.00	53.08	0.00	637.00	637.00
Total Income	230,086.66	96,088.16	985,470.88	1,153,058.00	1,153,058.00
Cost of Goods Sold					
Online,Credit Card Fees	0.00		73.24		
Total COGS	0.00		73.24		
Gross Profit	230,086.66	96,088.16	985,397.64	1,153,058.00	1,153,058.00
Expense					
Accounting & Legal Services	1,100.00	1,000.00	25,048.00	22,920.00	22,920.00
Advertising and Promotion	0.00	208.33	3,645.43	2,500.00	2,500.00
Aquatics	0.00	0.00	0.00	0.00	0.00
Contract Services	4,100.00	7,111.67	61,574.68	85,340.00	85,340.00
Contracted Therapists	0.00	16,354.17	96,861.50	196,250.00	196,250.00
Equipment Rent & Maintenance	315.00	350.42	5,606.74	4,205.00	4,205.00
Fees, Services	31.90	416.67	2,409.17	5,000.00	5,000.00
Fundraising	0.00	4,250.00	90.83	51,000.00	51,000.00
Insurance	1,057.29	1,047.75	16,742.95	12,573.00	12,573.00
Licenses & Permits	0.00		0.00	0.00	0.00
Meals & Entertainment	0.00	125.00	2,399.77	1,500.00	1,500.00
Membership, Dues, Subscriptions	644.74	731.50	7,115.51	8,778.00	8,778.00
Occupancy	4,696.90	3,596.42	53,615.53	43,157.00	43,157.00
Personnel	59,273.60	50,199.92	554,831.79	602,399.00	602,399.00
Postage and Delivery	0.00	12.58	585.48	151.00	151.00
Print and Copy	0.00	64.17	968.36	770.00	770.00
Professional Development	0.00	416.67	813.63	5,000.00	5,000.00
Supplies	2,206.78	6,208.33	14,648.46	74,500.00	74,500.00
Supplies - Maintenance	0.00	0.00	29.75	0.00	0.00
Travel Expense	0.00	0.00	103.80	0.00	0.00
Utilities	663.93	926.25	10,192.05	11,115.00	11,115.00
Volunteers	0.00		0.00	0.00	0.00
Total Expense	74,090.14	93,019.85	857,283.43	1,127,158.00	1,127,158.00
Net Ordinary Income	155,996.52	3,068.31	128,114.21	25,900.00	25,900.00
Other Income/Expense					
Other Income					
In-Kind Contributions	0.00	0.00	0.00	0.00	0.00
Insurance Gain	0.00		1,618.80		
Total Other Income	0.00	0.00	1,618.80	0.00	0.00
Other Expense					
Depreciation & Amortization Exp	1,953.35	2,158.33	23,637.94	25,900.00	25,900.00
In-Kind Expense	0.00	0.00	0.00	0.00	0.00
Uncompensated Care	(11,551.56)	0.00	7,863.36	0.00	0.00
Total Other Expense	(9,598.21)	2,158.33	31,501.30	25,900.00	25,900.00
Net Other Income	9,598.21	(2,158.33)	(29,882.50)	(25,900.00)	(25,900.00)
Net Income	165,594.73	909.98	98,231.71	0.00	0.00