

Kinetic Kids

Profit & Loss

January through December 2018

	Jan - Dec 18
Ordinary Income/Expense	
Income	
4000 · Contributed support	
4010 · Foundation/trust grants	
4011 · Foundation Grants-Restricted	12,966.40
4012 · Foundation Grants-Unrestricted	221,590.00
4013 · IndivDonor Directed-Foundation	39,000.00
Total 4010 · Foundation/trust grants	273,556.40
4020 · Individual Contributions	
4021 · Individual Contributions-Staff	2,052.00
4022 · Individual Contribution-Monthly	10,711.62
4023 · Individual Donations-Gen	57,547.16
4028 · Contributions-Birdies	17,534.54
4029 · Big Give Appeal	48,067.79
Total 4020 · Individual Contributions	135,913.11
4030 · Corporate & Civic Clubs	
4031 · Corporate	15,671.94
4032 · Corporate Foundations	74,050.00
4033 · Civic Clubs	3,538.00
Total 4030 · Corporate & Civic Clubs	93,259.94
4050 · In Kind Donations	
4051 · In Kind - Adver & Prof Services	32,935.00
4052 · In Kind - Food & Bev	6,625.00
4054 · In Kind - Occupancy	51,250.00
4055 · In Kind - Printing Services	16,907.00
4056 · In Kind - Program Supplies	4,995.00
4057 · In Kind - Volunteers	78,060.00
Total 4050 · In Kind Donations	190,772.00
Total 4000 · Contributed support	693,501.45
4100 · Program Revenue	
4202 · Fine Arts & Education	
4203 · Art for All	250.00
4204 · Dance	6,791.00
4206 · HEB TOC event	19,797.79
4208 · Music & Musical Theatre	2,875.00
Total 4202 · Fine Arts & Education	29,713.79
4209 · One Day Programs	
4209a · Cheer Clinic	120.00
4209c · Drumming Around	2,508.00
4209d · Flag Football	210.00
4209f · Outdoor Explorer - Scouting Adv	150.00
4209 · One Day Programs - Other	80.00
Total 4209 · One Day Programs	3,068.00
4212 · Recreational Sports Programs	
4213 · Baseball	5,925.00
4214 · Basketball	8,420.00
4215 · Cheerleading	2,255.00

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4216 · Crossfit	1,575.00
4218 · Golf	2,015.00
4219 · Gymnastics	10,588.00
4220 · Karate	3,710.00
4221 · LTTW Bike Camp	6,500.00
4222 · Snow Ski	665.00
4223 · Soccer	7,850.00
4224 · Swimming	33,483.00
4225 · Tennis	1,330.00
4227 · W/C Dance	910.00
4228 · Wrestling	700.00
Total 4212 · Recreational Sports Programs	85,926.00
4230 · SA Premier Sports (Competitive)	
4231 · SAP - Cheerleading	5,853.19
4232 · SAP - Crossfit	3,743.00
4234 · SAP - Diving	700.00
4235 · SAP - Gymnastics	15,030.62
4236 · SAP - Swim	2,660.00
Total 4230 · SA Premier Sports (Competitive)	27,986.81
4240 · SA Xtreme Sports	
4245 · SAX - Swim	1,730.00
4246 · SAX - Tennis	350.00
4247 · SAX - Track and Field	2,715.21
Total 4240 · SA Xtreme Sports	4,795.21
4250 · University ACE Program	4,347.50
Total 4100 · Program Revenue	155,837.31
4400 · Fundraising Events	
4411 · 5k	26,601.06
4460 · Hootenanny Annual FR	
4461 · Hootennany - Heads or Tails	5,803.00
4462 · Hootenanny - Invites/Donations	58,785.55
4463 · Hootenanny - Live Auction	19,404.13
4464 · Hootenanny - Silent Auction	39,165.00
4465 · Hootenanny - SOS	80,475.00
4466 · Hootenanny - Table sponsors	115,600.00
4467 · Hootenanny - Ticket Sales	5,500.00
Total 4460 · Hootenanny Annual FR	324,732.68
Total 4400 · Fundraising Events	351,333.74
4475 · Merchandise Sales	
4477 · Merchandise Sales-Programs&Gen	1,683.00
Total 4475 · Merchandise Sales	1,683.00
4911 · Other Income	0.08
4920 · Interest Income	229.38
Total Income	1,202,584.96
Expense	
6000 · Salaries & related expenses	
6010 · Salaries & wages	

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6030 · Executive Directors Salaries	41,256.54
6040 · Exec Program Directors Salaries	132,966.22
6042 · Program Director-Emp	157,376.02
6043 · Program Administrator - Emp	37,613.54
6044 · Development Director	67,014.94
6045 · HR&Internal Operations Director	14,774.97
6049 · Bonuses - Employee	27,800.00
Total 6010 · Salaries & wages	478,802.23
6050 · Payroll Taxes	37,019.68
6091 · Benefits - Health	44,858.95
6092 · Benefits - Retirement	12,771.25
Total 6000 · Salaries & related expenses	573,452.11
6110 · Contract Employees	
6114 · Contract Employees-Prog Direct.	81,636.05
6115 · Contract Employees-Instructors	34,917.85
6116 · Contract Employees-AdminAsst	10,868.60
6117 · Contract Employees - Grant Writ	8,325.00
6118 · Contract Employees-Com/Graphic	905.00
6122 · Contract - Intern Stipend	5,390.00
Total 6110 · Contract Employees	142,042.50
6130 · In Kind Expenses	
6131 · In Kind - Adver & Prof Services	32,935.00
6132 · In Kind - Food & Beverage	6,625.00
6134 · In Kind - Occupancy	51,250.00
6135 · In Kind - Printing Services	16,907.00
6136 · In Kind - Program Supplies	4,995.00
6137 · In Kind - Volunteers	78,060.00
Total 6130 · In Kind Expenses	190,772.00
6160 · Fundraising Exp-Ann Apl, Events	
6162 · 5K	6,220.53
6163 · Big Give	3,157.81
6164 · Birdies Expenses	0.00
6165 · Hootenanny Expenses	44,237.86
6160 · Fundraising Exp-Ann Apl, Events - Other	5,009.23
Total 6160 · Fundraising Exp-Ann Apl, Events	58,625.43
6170 · Marketing	5,146.95
6200 · Auto Expenses	10,586.78
6201 · Bank Charges & Credit Card Fees	
6202 · Bank Fees	150.00
6204 · CC/Merchant Fees	11,153.66
6205 · PayPal Fees	223.03
6206 · SportsSignUp-OnlineRegistration	4,552.44
6207 · Square	142.59
Total 6201 · Bank Charges & Credit Card Fees	16,221.72
6210 · Computer and Website Services	35,627.42
6211 · Depreciation	8,053.00
6215 · Insurance	

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6216 · Insurance - Auto	0.00
6217 · Insurance - Board	2,372.25
6218 · Insurance - Liability	9,569.75
Total 6215 · Insurance	11,942.00
6222 · Merchandise	2,523.43
6223 · Occupancy expenses	
6223a · Program Venues	14,487.00
6223b · Office Lease	3,600.00
6223c · Electric	275.40
6223d · Repairs & Maintenance	306.00
6223 · Occupancy expenses - Other	809.00
Total 6223 · Occupancy expenses	19,477.40
6224 · Office Equipment	0.00
6225 · Office Supplies	2,888.26
6226 · Postage, shipping, delivery	
6227 · Postage - programs	2,728.40
6226 · Postage, shipping, delivery - Other	3,016.07
Total 6226 · Postage, shipping, delivery	5,744.47
6229 · Professional and Board Meetings	7,996.28
6230 · Professional Development & Dues	6,489.40
6231 · Printing & copying	
6233 · Programs	9,281.50
6231 · Printing & copying - Other	3,143.50
Total 6231 · Printing & copying	12,425.00
6300 · Program Expenses	
6305 · Annual Program Expenses	
6308 · LTTW Bike Camp	11,265.46
6309 · Ski Trip	381.10
Total 6305 · Annual Program Expenses	11,646.56
6315 · Program Supplies	
6316 · Program Supplies - Programs	22,093.10
6317 · Program Supplies - Uniform	16,081.02
6318 · Volunteer Expense	4,636.26
6315 · Program Supplies - Other	303.25
Total 6315 · Program Supplies	43,113.63
6319 · SA Premier Sports (Competitive)	
6321 · SAP - Cheer	111.25
6322 · SAP - Crossfit	293.18
6324 · SAP - Diving	146.00
6325 · SAP - Gymnastics	7,036.83
6327 · SAP - Swim	50.00
Total 6319 · SA Premier Sports (Competitive)	7,637.26
6328 · SA Xtreme Program Expenses	
6329 · SAX - Archery	50.00
6330 · SAX - Basketball W/C	489.73
6332 · SAX - Swim	267.16
6334 · SAX - Track and Field	6,399.26

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6328 · SA Xtreme Program Expenses - Other	373.92
Total 6328 · SA Xtreme Program Expenses	7,580.07
Total 6300 · Program Expenses	69,977.52
6350 · Storage Unit	3,332.00
6360 · Telephone & telecommunications	5,713.58
7600 · Financial Review	7,000.00
8500 · Scholarship Expense	33,845.00
Total Expense	1,229,882.25
Net Ordinary Income	-27,297.29
Net Income	-27,297.29