Heartgift Foundation Income Statement - San Antonio

For the Year 2023 through August

	August	YTD Actual	YTD Budget	Variance	YTD 2022	Annual Budget
Revenues						
Child Sponsorships	\$0	\$25,000	\$75,000	(\$50,000)	\$50,000	\$75,000.00
General Donations-Individual/ Business	\$328	\$7,355	\$10,700	(\$3,345)	\$6,020	\$15,000.00
Golf Tournaments	\$18,037	\$18,037	\$0	\$18,037	\$5,000	\$90,000.00
Fundraising Events	\$0	\$47,995	\$47,500	\$495	\$43,085	\$75,000.00
Third Party	\$0	\$0	\$0	\$0	\$322	\$0.00
Grants	\$15,000	\$15,000	\$48,000	(\$33,000)	\$3,000	\$75,000.00
Total Revenues	\$33,364	\$113,387	\$181,200	(\$67,813)	\$107,427	\$330,000.00
Expenses						
Hospital Expenses	\$0	\$36,000	\$108,000	\$72,000	\$54,000	\$144,000.00
Host Family Expenses	\$0	\$0	\$900	\$900	\$0	\$1,200.00
Patient Meals	\$0	\$16	\$750	\$734	\$0	\$1,000.00
Patient Travel	\$2,923	\$5,661	\$10,000	\$4,339	\$3,403	\$14,000.00
Patient Supplies	\$0	\$0	\$375	\$375	\$0	\$500.00
Patient medical care non-hospital	\$0	\$0	\$375	\$375	\$0	\$500.00
Patient prescription drugs	\$0	\$0	\$750	\$750	\$11	\$1,000.00
Patient misc expenses	\$0	\$22	\$900	\$878	\$0	\$1,200.00
Caregivers' travel insurance	\$0	\$65	\$690	\$626	\$328	\$920.00
Caregivers' expenses	\$0	\$0	\$750	\$750	\$0	\$1,000.00
Volunteer recruitment	\$0	\$0	\$300	\$300	\$0	\$400.00
Volunteer appreciation	\$0	\$114	\$1,125	\$1,011	\$564	\$1,500.00
Staff/donor appreciation	\$0	\$0	\$113	\$113	\$16	\$150.00
Program outreach	\$0	\$0	\$375	\$375	\$0	\$500.00
Salaries & related expenses	\$6,360	\$50,087	\$51,333	\$1,246	\$49,077	\$77,000.00
Contract & temporary help	\$0	\$0	\$4,000	\$4,000	\$3,750	\$6,000.00
Background screening	\$0	\$155	\$450	\$295	\$37	\$600.00
Parking, Gas, Mileage	\$131	\$1,490	\$2,000	\$510	\$1,828	\$3,000.00
Employee cell phones	\$65	\$402	\$400	(\$2)	\$238	\$600.00
Insurance-non-employee related	\$0	\$0	\$1,100	\$1,100	\$942	\$1,100.00
Credit Card fees - net	\$43	\$1,038	\$1,175	\$137	\$578	\$2,500.00
Event entertainment	\$0	\$0	\$2,000	\$2,000	\$0	\$2,000.00
Event meals	\$0	\$130	\$4,400	\$4,270	\$730	\$15,000.00
Event auction	\$0	\$0	\$0	\$0	\$0	\$500.00
Event tokens/trophies	\$0	\$806	\$200	(\$606)	\$202	\$3,600.00
Event facilities rental	\$0	\$7,165	\$7,700	\$535	\$7,308	\$10,000.00
Event equipment/ linen rentals	\$801	\$801	\$1,000	\$199	\$0	\$3,400.00
Event Auction Packages	\$0	\$1,045	\$0	(\$1,045)	\$0	\$0.00
Event Decor, supplies, props	\$0	\$34	\$600	\$566	\$0	\$1,200.00
Office Expenses	\$0	\$0	\$167	\$167	\$0	\$250.00
Supplies - general	\$0	\$0	\$625	\$625	\$163	\$1,250.00
Postage & shipping	\$0	\$43	\$50	\$7	\$54	\$100.00
Overnight deliveries	\$13	\$59	\$133	\$75	\$0	\$200.00
Printing & copying	\$26	\$523	\$550	\$27	\$80	\$1,600.00
Rent and other occupancy	\$114	\$342	\$342	\$0	\$342	\$456.00

09/13/2023 8:53:52 AM Page 1

Heartgift Foundation Income Statement - San Antonio

For the Year 2023 through August

	August	YTD Actual	YTD Budget	Variance	YTD 2022	Annual Budget
Storage Rental	\$85	\$638	\$632	(\$6)	\$592	\$948.00
Intercompany travel and meetings	\$0	\$114	\$0	(\$114)	\$0	\$0.00
Advertising and promotion	\$0	\$0	\$2,000	\$2,000	\$0	\$2,000.00
Meals and entertainment	\$0	\$0	\$150	\$150	\$87	\$300.00
Expenses - Other	\$0	\$0	\$833	\$833	\$0	\$1,250.00
Charitable Donations	\$0	\$500	\$1,000	\$500	\$1,000	\$1,000.00
Total Expenses	\$10,561	\$107,251	\$208,243	\$100,992	\$125,328	\$303,724.00
NET SURPLUS/(DEFICIT)	\$22,803	\$6,136	(\$27,043)	\$33,179	(\$17,901)	\$26,276.00

09/13/2023 8:53:52 AM Page 2